

# Healthcare Administration

A whole new approach—a new way to work



Coordination across multiple sites is challenging, but solving the problem results in cost savings, more efficient workflow and improved service to patients.

With Polycom audio, video and content solutions, people can work together as if they're all in the same place. It makes everything from general staff meetings to nurse-patient interactions more productive and effective.

## Workflow improvement

Polycom virtual meetings are easy to schedule, help accelerate decision making and are an ideal option for working with colleagues across different locations, even medical suppliers and vendors. Whether it's day-to-day operational reviews, board meetings or management for projects such as electronic health records (EHR), Polycom helps improve communications and workflows, enhances productivity and reduces costs.

## Staff recruitment and training

Recruiting and interviewing top nursing and clinician talent is easier to arrange and conduct via video. And broadcasting training events enables staff to attend, wherever they may be.

## Cost reduction

Removing geographic barriers provides opportunities to better utilize resources. Examples include regionalizing nursing and virtual prescribing. Because Polycom solutions are standards-based, it can seamlessly integrate with many different manufacturers' equipment.

## Key benefits of Polycom for healthcare administration

- Enables faster and more informed decision making as virtual and ad hoc meetings take place quickly
- Allows more remote locations and scarce resources to be included cost-effectively in meetings
- Lets participants share desktops to aid in selection, implementation, training and support
- Makes executive management and board meetings more cost-effective
- Improves monthly and ad hoc operational budget reviews so attendees can collectively react to budget changes, revisions and additions
- Provides excellent compatibility with EHR project management

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*“We’re seeing people using video conferencing in ways we hadn’t originally forecast. People are having more ad hoc video calls and conference calls than we thought they would do because it’s easy to do. And that speeds up our decision making because we’re actually getting decisions made, where before we would have had to wait maybe a week to get people in their diary to attend a meeting.”*

— Paul Duffy, Co-Director of IT and Telecommunications, Belfast Health and Social Care Trust

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## Polycom healthcare product showcase

NEED	PRODUCT	BENEFIT
Best-in-class telemedicine experiences	Polycom® RealPresence® Group Series 	Open standards-based video system that can integrate easily into your workflows and HIPPA-compliant, encrypted HD audio, video and content makes the doctor/patient experience feel like an in-person visit
A mobile solution for patient rooms	Polycom® RealPresence® Utility Cart 500 	Application-driven cart with the power of Polycom RealPresence Group Series
Patients connecting from home for follow-up visits	Polycom® RealPresence® Web Suite 	Users can connect from their personal devices to the hospital, RealPresence Web Suite also integrates with EPIC and other EHR systems
High quality and easy-to-use communication equipment for executives and staff	Polycom Trio™ 	Powerful phone and room-based system with quick adoption by users
Flexible solutions that work with my service provider such as Microsoft or Zoom	Multiple products	Products such as Polycom Trio have direct integration with Microsoft Teams, Skype for Business, Zoom and many other providers

## Customer focus

Children's Mercy, Kansas City, Missouri, U.S.A.

Over 190 Polycom-assisted sessions per month for

- Child psychiatry
- Speech therapy
- General exams

Featured products

- Polycom RealPresence Group Series
- Polycom® RealPresence Centro™
- Polycom RealPresence Web Suite

Benefits

- Expanded specialist reach to rural pediatric patients
- Reduced travel time and costs for patients
- Anesthesiologist collaboration and training

*“When we use Polycom, we remove the distance barrier, so I’m able to provide the same level of care to patients who live four hours away as those who live forty minutes away. And this technology allows me to be in more than one place at a time.”*

— Dr. Shayla Sullivant, Child and Adolescent Psychiatrist, Children’s Mercy Hospitals and Clinics

## Learn more

For more information about the innovative healthcare solutions from Polycom, visit [www.polycom.com/healthcare](http://www.polycom.com/healthcare).

