



## POLY AND MICROSOFT FAQ – LEADING WITH NATIVE MICROSOFT TEAMS VIDEO

Should I buy native Microsoft Teams devices or should I use an interop service?

Poly recommends all customers choose native Microsoft Teams devices. Collaboration experiences and meetings will have the highest quality and fidelity when all devices are native Microsoft Teams. Poly has signed an agreement with HP to offer a range of native Microsoft Teams video solutions.

For more information about the Poly and HP solutions, click [here](#) Poly and HP solution.

If you have existing solutions that you need to connect, use Polycom RealConnect, the cloud video-interop solution. Cloud video-interop has a lower-fidelity experience than a native Microsoft Teams solution.

We have invested in the Polycom Trio Visual Plus, which is working with Skype for Business. What should my path forward be for this device and Microsoft Teams?

Polycom Trio Visual Plus will not work with Microsoft Teams and is not a Microsoft-certified device. Polycom Trio is certified for Skype for Business audio-only conference phone and will run Microsoft Teams application for audio-only (later in 2019). To make Polycom Trio a native video solution, you need to replace the Visual Plus with an HP Slice. For video calls with Polycom Trio Visual Plus, you can connect to Microsoft Teams via RealConnect. For information on converting your Visual Plus to an HP Slice, please email [TeamMicrosoft@polycom.com](mailto:TeamMicrosoft@polycom.com).



## FREQUENTLY ASKED QUESTIONS (FAQ)

I have a Polycom RealPresence Group Series. Do I have a path forward for Microsoft Teams?

RealPresence Group Series does not support native Microsoft Teams application. To connect RealPresence Group Series to Microsoft Teams, you must use RealConnect.

What is Poly's native video strategy?

Poly offers native Microsoft Teams Rooms in partnership with HP. Poly has Microsoft Teams-certified USB peripherals to enhance the audio and video quality of any Microsoft Teams meeting.



What should I do if I'm a Poly and Microsoft meetings customer who also wants to connect with services like Zoom and Cisco?

For information on connecting to Zoom or Cisco WebEx meetings from your Microsoft Teams rooms systems, please reach out to Microsoft for an NDA roadmap discussion.

For more information on any of the questions above or to request an NDA session, please email us at [TeamMicrosoft@polycom.com](mailto:TeamMicrosoft@polycom.com).

