



SOLUTION BRIEF

Polycom Private Cloud for Business

Affordable deployment of Polycom® RealPresence Clariti™ in a private cloud, delivered as-a-Service

Polycom Private Cloud for Business is an affordable, fully hosted and managed solution, offered as a subscription.

Traditionally, the cost of deploying a private cloud solution with dedicated resources and critical business application integrations has been too expensive for many SMB and mid-market businesses. As a result, businesses often have to settle for public cloud services that deliver “just good enough” virtual meeting services with affordable per-user, per-month subscription prices.

While public cloud offers are simple turnkey solutions delivered as-a-service, they rely on shared resources and offer a fixed feature set. For many customers, the limitations of public cloud and the expense of a private cloud forces them to choose between paying for affordable video conferencing services that are less robust than their needs, or cutting back other initiatives to pay for private cloud services that deliver critical workflow integrations to get the maximum benefits of collaboration.

With Private Cloud for Business, you no longer have to make that choice. Private Cloud for Business delivers the most common software configurations, at a set price, for a robust and affordable solution.

Private Cloud for Business is a fully hosted and managed solution, so you do not need to purchase collaboration infrastructure software or retain video-specific IT staff to monitor and manage your video investments. Simply outsource management and operations to Polycom. Private Cloud for Business offers pre-defined infrastructure software. The solution delivers robust functionality for internal and external HD voice, video, content, and web collaboration in a private cloud. The solution is delivered as-a-Service providing a dedicated, secure, highly available, and reliable solution. Private Cloud for Business is ideal if you need as few as fifteen RealPresence Clariti™ licenses.

Contact Polycom Services Sales for more information.

Benefits

- Pre-configured software
- Fully managed and hosted solution for HD voice, video, content and web collaboration
- The ability to expand and integrate into an evolving environment
- Subscription (3 year term)
- Hassle free-offsite management

Included in Polycom Private Cloud for Business

- HD voice, video, content and web collaboration
- Skype for Business integration
- One touch dialing
- Solution design
- Client service manager
- Self service via end user portal
- Cisco or Avaya PBX integration
- Firewall traversal
- Asset management tools
- Powerful analytics

About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with video, voice and content solutions from Polycom. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience and unmatched investment protection.

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