

Polycom® Grant Assistance Program

Features and Benefits

Open the door to grants and alternative funding that can make the difference for you and the people you serve.

Features	Benefits
Polycom® 7-Step Grant Assistance Process™	<ul style="list-style-type: none">▪ A seamless 7-Step Grant Assistance Process that helps you navigate the grant cycle from identification through purchase▪ Complimentary customer consultations and discovery▪ Access to the Grant Ready Assessment and Navigational Tool (GRANT) that helps pinpoint your grant strengths and weaknesses▪ Access to a network of industry and grant experts
Grant Resources	<ul style="list-style-type: none">▪ Web site with grant opportunity announcements, grant profiles and grant management tips▪ The Grant Navigator, PGAP's newsletter, is full of helpful grant information▪ Grant Webinars and live local seminars▪ Presence at national and regional telecommunications events
Proven Team Approach	<ul style="list-style-type: none">▪ Area Grant Managers provide grant project management from identification of appropriate funding sources to purchase of telecommunications solutions▪ Polycom Account Managers and Channel Partners provide technology and product expertise to ensure the best solution for your project needs▪ Experienced grant writers ensure your grant application has the highest likelihood of successful review
Grant Writing Assistance	<ul style="list-style-type: none">▪ In the event that your organization does not have a grant writer, Polycom will identify a grant writer for your project▪ We can help underwrite a portion or all of the grant writing fees for qualified projects▪ Additional support from your project's Channel Partner may also be available to help pay for grant writing fees
Grant Experts Network	<ul style="list-style-type: none">▪ By working with PGAP, you have instant access to an expansive network of experts that can help you design collaborative communication solutions in areas such as:<ul style="list-style-type: none">- K-12 Education- Higher Education- Healthcare- Homeland Security- Workforce Development and Training- Justice and Corrections

Contact us at grants@polycom.com or sign up for assistance at www.polycom.com/grants

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