

▶ Polycom® Grant Assistance Program and the Polycom 7-Step Grant Assistance Process™

H-1B Technical Skills Training Grant



“The Polycom Grant Assistance Program team partnered with staff members from the Workforce Development Division of East Central Community College in preparing a successfully funded (\$1.8 million) Community Based Job Training grant application in 2010. Through their advice and assistance, a proposal was splendidly composed on behalf of a very small, rural college in an economically devastated service area. The people in the service area of East Central Community College will be touched by the very innovative services made possible through this grant award. Without the assistance of the Polycom Grant Assistance Program, this capacity would not have reached this region.”

Roger Whitlock
Dean of Workforce Education and Development
East Central Community College

CFDA No. 17.268

U.S. Department of Labor – Employment & Training Administration

Purpose

The H-1B grant program is designed to provide education, training, and job placement assistance in the occupations and industries for which employers are using H-1B visas to hire foreign workers, and the related activities necessary to support such training. It is intended to raise the technical skill levels of American workers so they can obtain or upgrade employment in high-growth industries and occupations to essentially help businesses reduce their use of skilled foreign professionals.

Who Can Apply

Partnerships of private and public sector entities may apply. These may include: business-related nonprofit organizations, such as trade associations; education and training providers, including community colleges and community-based organizations; and entities involved in administering the workforce investment system. Additional partners that reflect the character and resources of the local or regional economy are strongly encouraged to apply.

Application Deadline

Round 1: June 2, 2011

Round 2: November 17, 2011

Award Information

The Department will make awards to two types of training grants: On-the Job Training (OJT) and those that use Other Training Strategies.* \$150 million will be awarded to grantees that provide OJT, \$45 million to applicants proposing to provide training for occupations in the health care industry and at least \$60 million to applicants that serve long-term unemployed individuals.

*Other Training Strategies must NOT provide OJT but may provide classroom occupational training; contextual learning; distance learning; and customized training, including incumbent worker training, for particular employers or group employers.

Cost Share/ Matching Requirements

Requirements are contingent on activities proposed by the applicant.

- Incumbent worker training activities must provide resources equivalent to 50% of the grant award and may be cash or in-kind.
- Applicants that do not include incumbent worker training activities, cost sharing or matching funds are not required.

Funding Preferences

Technical Skills Training Grants under this solicitation will focus on high-growth industries and occupations defined as those that: 1) are projected to add substantial numbers of new jobs to the economy; 2) are being transformed by technology and innovation requiring new skill sets for workers; 3) are new and emerging businesses that are projected to grow; or 4) have a significant impact on the economy overall or on the growth of other industries and occupations. The Employment and Training Administration is particularly interested in training for occupations within the following industries: information technology, communication and broadband technology, advanced manufacturing and health care.

How Does Unified Communications (UC) Fit In

Polycom UC can help you with real-time audio and visual communication by connecting widely dispersed audiences together, maximizing reach and efficiency for your worker training programs. One of the strategies of this grant is the creation of new and innovative learning models that can be replicated and distributed to support workers in receiving the training on-demand and in the workplace.

What Polycom Can Do

Polycom cares about your project outcomes. That's why we utilize the Polycom® 7-Step Grant Assistance Process™ to ensure that you are "grant-ready" and positioned for success.

Polycom can help you by:

- Working with a team of expert researchers, grant writers and technology experts to provide you with customized assistance based on your organization's assistance needs
- Providing training and assistance on grant resources and requirements
- Being your trusted advisor on grants, and engaging you throughout the entire process

Learn More

To learn more about how we can help you apply for this or any other grant, contact your advisor:

E-mail: grants@polycom.com

To enroll in the Polycom® Grant Assistance Program, go to: www.polycom.com/grants

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