

Polycom® Grant Assistance Program and the Polycom 7-Step Grant Assistance Process™

Polycom® 7-Step Grant Assistance Process™

1. Engage

We're here to help you find grants to fund your projects and achieve your outcomes. Our experienced and trusted Area Grant Managers will ensure that you are "grant-ready" and positioned for success. Your Area Grant Manager will help you devise a funding solution package to meet your specific and unique needs.

2. Accept

Once you are accepted into the program, your Area Grant Manager will discuss the grant process with you and make sure that your needs are being met.

3. Source

During the sourcing phase, possible funding streams are identified for your project. Once a suitable grant* has been selected, a team of grant and industry experts are assembled to assist with the development of your grant application. If needed, you may also select an experienced grant writer from our qualified pool to assist you with writing your grant proposal.

**Note: More than one grant may be suitable.*

4. Apply

After your application has been written, reviewed, and edited, it is ready for submittal. We help you navigate the complex grant submission process for government agencies and foundations.

5. Award

This is the fun part! We'll celebrate your award and assist you in marketing your success. You've earned it. We'll also provide you tips and tools for the grants reporting process.

6. Purchase

You will work seamlessly with the best sales team in the industry to purchase your state-of-the-art technology solution and ensure that you're up and running quickly.

7. Close

Once your purchase has been made, we close out this project and you may then request additional assistance.



Your organization could be missing out on significant funding for communications technology. We track funding from 26 U.S. federal grant-making agencies, as well as numerous state and foundation funding sources.

We know that finding and getting a grant can be time-consuming and overwhelming. That's why Polycom provides assistance in every aspect of proposal preparation, funding selection and submission of grant applications.

We offer:

- A team of grant and industry experts for one-on-one, customized projects that incorporate technology solutions
- Complimentary consulting assistance
- Free educational Webinars on grant resources and requirements, and new funding announcements
- Access to an extensive network of grant writers
- Tips and tools for managing and reporting on grants

Enroll in the Polycom® Grant Assistance Program

The process starts when you complete an on-line Assistance Request Form at www.polycom.com/grants. Your Area Grant Manager will then contact you to explain the Polycom® 7-Step Grant Assistance Process™, collect information about your project that will provide the basis for developing a unique funding solution, and help ensure that you are “grant-ready.”

Program Eligibility

Anyone eligible to apply for a grant can submit an enrollment form for the Polycom Grant Assistance Program. Eligible organizations include:

- K-12 schools
- Public and private institutions of higher education
- Community and technical colleges
- Hospitals, critical access clinics and other health care providers
- Community health centers
- State governments
- City and county governments
- Courts and law enforcement agencies
- Workforce development boards
- Tribal Governments
- Community and faith-based organizations
- Nonprofit organizations
- Small businesses

Take Full Advantage of Supplemental Funding with Help from the Polycom Grant Assistance Program

Let us help you find funding to implement voice, video, and data communications solutions. Through government programs—including the Edward Byrne Memorial Justice Assistance Grant Program (JAG); Improving Literacy through School Libraries Grant Program (LSL); Nurse Education, Practice and Retention Grant Program (NEPR); State Homeland Security Grant Program (SHSGP); Enhancing Education through Technology Grant Program (E2T2); Community Based Job Training Grant Program (CBJT); Rural Utilities Service Distance Learning and Telemedicine Grant Program (RUS DLT); E-rate, and many other grant programs—funding is available for almost any organization that can prove a need for better communications and demonstrate a plan for implementation. The resulting solutions can improve distance learning, telemedicine, continuing education services, and business operations and communications. So, get a plan, get a grant, and get connected—today!

Polycom Worldwide Headquarters
4750 Willow Road, Pleasanton, CA 94588
1.800.POLYCOM or +1.925.924.6000
www.polycom.com

Learn More

With Polycom solutions, you gain high definition telepresence, video, and voice solutions—and you cut costs and travel while you boost productivity. In today's economy, Polycom solutions make sense.

To find out more, visit us at www.polycom.com/grants.

About Polycom

Polycom, Inc. (Nasdaq: PLCM) is a global leader in unified communications (UC) solutions with industry-leading telepresence, video, voice, and infrastructure solutions built on open standards. Polycom powers smarter conversations, transforming lives and businesses worldwide. Visit www.polycom.com, call 1-800-POLYCOM to speak with a Polycom representative, or connect with Polycom on Twitter, Facebook, and LinkedIn.

