

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

Supplier SKU	Product Description	Retail Unit Price	Net Unit Price	Percentage Discount	UOM	Manufacturer
CP-5853-24500	This item for purchase under State of Florida Contract only. HDX 4001 Executive Desktop System, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54. Includes 2-yr Premier Service	\$11,017	\$9,144	17%	EA	Polycom
CP-5853-24550	This item for purchase under State of Florida Contract only. HDX 4001 XL package Executive Desktop System, includes: People+Content and People On Content licenses, 20" Widescreen Display, NA power cord; Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54. Includes 2-yr Premier Service	\$13,199	\$10,955	17%	EA	Polycom
CP-5853-24560	This item for purchase under State of Florida Contract only. HDX 4002 Executive Desktop System, HD codec, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54. Includes 2-yr Premier Service	\$13,199	\$10,955	17%	EA	Polycom
CP-5853-24850	This item for purchase under State of Florida Contract only. HDX 4002 XL package Executive Desktop System, includes: HD codec, People+Content and People On Content licenses, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54. Includes 2-yr Premier Service	\$15,490	\$12,857	17%	EA	Polycom
CP-5853-27670	This item for purchase under State of Florida Contract only. HDX 7001: Incl codec, Eagle Eye HD camera, HDX mic array, Eng rmt. Cables: component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$8,770	\$7,279	17%	EA	Polycom
CP-5853-27680	This item for purchase under State of Florida Contract only. HDX 7001XL: Incl codec, Eagle Eye HD camera, HDX mic array, P+C, PPCIP, 2nd monitor option, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$13,461	\$11,172	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

CP-5853-27690	This item for purchase under State of Florida Contract only. HDX 7001XLP: Incl codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PPCIP, 2nd monitor option, CIF MP, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$16,297	\$13,527	17%	EA	Polycom
CP-5853-27600	This item for purchase under State of Florida Contract only. HDX 7002: Incl HD codec, Eagle Eye HD camera, HDX mic array, Eng rmt. Cables: component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$12,915	\$10,720	17%	EA	Polycom
CP-5853-27630	This item for purchase under State of Florida Contract only. HDX 7002XL: Incl HD codec, Eagle Eye HD camera, HDX mic array, P+C, PPCIP, 2nd monitor option, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$15,206	\$12,621	17%	EA	Polycom
CP-5853-27660	This item for purchase under State of Florida Contract only. HDX 7002XLP: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PPCIP, 2nd monitor option, SD MP, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$18,043	\$14,975	17%	EA	Polycom
CP-5853-27300	This item for purchase under State of Florida Contract only. HDX 8002 XL: Incl HD codec, Eagle Eye HD camera, HDX mic array, P+C, PoC, English remote. Cables: component video (DVI-to-RCA), audio (RCA-to-RCA), LAN, RJ11, NA pwr. Cntry code 54, NTSC.. Includes 2-yr Premier Service	\$17,104	\$14,197	17%	EA	Polycom
CP-5853-26480	This item for purchase under State of Florida Contract only. HDX 8002: Incl HD codec, Eagle Eye HD camera, HDX mic array, English remote. Cables: component video (DVI-to-RCA), audio (RCA-to-RCA), LAN, RJ11, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$14,923	\$12,386	17%	EA	Polycom
CP-5853-NAH84	This item for purchase under State of Florida Contract only. HDX 8004 xl Practioner Cart. Includes 2-yr Premier Service	\$39,046	\$32,408	17%	EA	Polycom
CP-5853-26030	This item for purchase under State of Florida Contract only. HDX 8004 XL: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PoC, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCl breakout (HDCl-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$20,486	\$17,004	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

CP-5853-25770	This item for purchase under State of Florida Contract only. HDX 8004 XLP: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PoC, MP, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$23,323	\$19,358	17%	EA	Polycom
CP-5853-26110	This item for purchase under State of Florida Contract only. HDX 8004: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$18,304	\$15,193	17%	EA	Polycom
CP-5853-28870	This item for purchase under State of Florida Contract only. HDX 8006 XL: Incl HD codec, Eagle Eye 1080 camera, HDX mic array, 6M LR, P+C, PoC, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$23,759	\$19,720	17%	EA	Polycom
CP-5853-28880	This item for purchase under State of Florida Contract only. HDX 8006 XLP: Incl HD codec, Eagle Eye 1080 camera, HDX mic array, 6M LR, P+C, PoC, MP, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$26,595	\$22,074	17%	EA	Polycom
CP-5853-28800	This item for purchase under State of Florida Contract only. HDX 8006: Incl HD codec, Eagle Eye 1080 camera, HDX mic array, 6M LR, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC. Includes 2-yr Premier Service	\$21,577	\$17,909	17%	EA	Polycom
CP-5853-27000	This item for purchase under State of Florida Contract only. HDX Media Center 8002XL 1PT. HDX 8002XL (see 7200-27300-001), HDX Media center Pedestal with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Table top mic array, cable bundle, order casters separately, cntry=054. Includes 2-yr Premier Service	\$36,312	\$30,139	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

CP-5853-27170	This item for purchase under State of Florida Contract only. HDX Media Center 8002XL 1WT. HDX 8002XL (see 7200-27300-001), HDX Media center 1 Wall mount with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Table top mic array, cable bundle, cntry=054. Includes 2-yr Premier Service	\$31,730	\$26,336	17%	EA	Polycom
CP-5853-26540	This item for purchase under State of Florida Contract only. HDX Media Center 8004XL 2PT. HDX 8004XL (see 7200-26030-001), HDX Media center Pedestal with 2-42" 720p LCD displays, 2 soundbars, EagleEye HD camera mount, HDX Table top mic array, cable bundle, order casters separately, cntry=054. Includes 2-yr Premier Service	\$46,428	\$38,535	17%	EA	Polycom
CP-5853-27080	This item for purchase under State of Florida Contract only. HDX Media Center 8004XL 2WT. HDX 8004XL (see 7200-26030-001), HDX Media center 2 Wall mounts with 2-42" 720p LCD displays, 2 soundbars, EagleEye HD camera mount, HDX Table top mic array, cable bundle, cntry=054. Includes 2-yr Premier Service	\$44,137	\$36,634	17%	EA	Polycom
CP-5853-27040	This item for purchase under State of Florida Contract only. HDX Media Center 8004XLP 1PT. HDX 8004XLP (see 7200-25770-001), HDX Media center Pedestal with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Table top mic array, cable bundle, order casters separately cntry=054. Includes 2-yr Premier Service	\$42,421	\$35,209	17%	EA	Polycom
CP-5853-28710	This item for purchase under State of Florida Contract only. HDX Media Center 8004XLP 1PT50. HDX 8004XLP (see 7200-25770-001), HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, cntry=054. Includes 2-yr Premier Service	\$43,184	\$35,843	17%	EA	Polycom
CP-5853-27200	This item for purchase under State of Florida Contract only. HDX Media Center 8004XLP 1WT. HDX 8004XLP (see 7200-25770-001), HDX Media center 1 Wall mount with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Table top mic array, cable bundle, cntry=054. Includes 2-yr Premier Service	\$37,948	\$31,497	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

CP-5853-26670	This item for purchase under State of Florida Contract only. HDX Media Center 8004XLP 2PT. HDX 8004XLP (see 7200-25770-001), HDX Media center Pedestal with 2-42" 720p LCD displays, 2 soundbars, EagleEye HD camera mount, HDX Table top mic array, cable bundle, order casters separately, cntry=054. Includes 2-yr Premier Service	\$49,155	\$40,799	17%	EA	Polycom
CP-5853-27110	This item for purchase under State of Florida Contract only. HDX Media Center 8004XLP 2WT. HDX 8004XLP (see 7200-25770-001), HDX Media center 2 Wall mounts with 2-42" 720p LCD display, 2 soundbars, EagleEye HD camera mount, HDX Table top mic array, cable bundle, cntry=054. Includes 2-yr Premier Service	\$46,864	\$38,897	17%	EA	Polycom
CP-5853-23800	This item for purchase under State of Florida Contract only. HDX 9001 SD codec with English remote, NA pwr cord, P+C, 2M LR, , CTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$19,468	\$16,158	17%	EA	Polycom
CP-5853-23340	This item for purchase under State of Florida Contract only. HDX 9001 XL package includes English remote, 2-HDX Microphone arrays, content sharing, PPCIP, Eagle Eye camera, 2M LR, , CTRY code 54 NTSC. Includes 2-yr Premier Service	\$26,123	\$21,682	17%	EA	Polycom
CP-5853-23900	This item for purchase under State of Florida Contract only. HDX 9002 HD codec with English remote, NA pwr cord, P+C, 2M LR, , CTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$21,650	\$17,969	17%	EA	Polycom
CP-5853-23350	This item for purchase under State of Florida Contract only. HDX 9002 XL HD package includes English remote, 2-HDX Microphone arrays, content sharing, PPCIP, Eagle Eye camera, 2M LR, People On Content, CTRY code 54 NTSC. Includes 2-yr Premier Service	\$28,413	\$23,583	17%	EA	Polycom
CP-5853-23470	This item for purchase under State of Florida Contract only. HDX 9002 XLP HD package includes English remote, 2-HDX Microphone arrays, content sharing, PPCIP, Eagle Eye camera, 4M LR, 4W MP, People On Content, , CTRY code 54 NTSC. Includes 2-yr Premier Service	\$34,086	\$28,292	17%	EA	Polycom
CP-5853-23500	This item for purchase under State of Florida Contract only. HDX 9004 HD codec with English remote, NA pwr cord, P+C, 4M LR, , CTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$26,123	\$21,682	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

CP-5853-23580	This item for purchase under State of Florida Contract only. Polycom HDX Executive Collection, HDX 9002 IP, dual 50 in. plasma displays, floor stand, Eagle Eye camera, 2-HDX mic arrays, content sharing, PPCIP, 4M LR, 4W MP, People On Content, 240w sound sys, Eng Remote, CNTY code 54, NTSC. (NA only). Includes 2-yr Premier Service	\$60,736	\$50,411	17%	EA	Polycom
CP-5853-23590	This item for purchase under State of Florida Contract only. Polycom HDX Executive Collection, HDX 9002 IP, single 50 in. plasma displays, floor stand, Eagle Eye camera, 2-HDX mic arrays, content sharing, PPCIP, 4M LR, 4W MP, People On Content, 240w sound sys, Eng Remote, CNTY code 54, NTSC. (NA only). Includes 2-yr Premier Service	\$46,514	\$38,607	17%	EA	Polycom
CP-5853-23560	This item for purchase under State of Florida Contract only. Polycom HDX Executive Collection, HDX 9004 IP, dual 50 in. plasma displays, floor stand, Eagle Eye camera, 2-HDX mic arrays, content sharing, PPCIP, 8M LR, 8W MP, People On Content, 240w sound sys, Eng Remote, CNTY code 54, NTSC. (NA only). Includes 2-yr Premier Service	\$66,157	\$54,911	17%	EA	Polycom
CP-5853-PVX1	This item for purchase under State of Florida Contract only. Polycom PVX v8.0 PC Conferencing Application for a single user. Includes 2-yr Premier Service	\$235	\$195	17%	EA	Polycom
CP-5853-PVX50	This item for purchase under State of Florida Contract only. Polycom PVX v8.0 PC Conferencing Application 50 users Site License - \$119 per user. Includes 2-yr Premier Service	\$9,371	\$7,778	17%	EA	Polycom
CP-5853-21500	This item for purchase under State of Florida Contract only. V500 IP-only system (NTSC) includes: English Remote, North American power cords.. Includes 2-yr Premier Service	\$2,930	\$2,432	17%	EA	Polycom
CP-5853-21501	This item for purchase under State of Florida Contract only. V500 SBRI system (NTSC) includes: English Remote, North American power cords.. Includes 2-yr Premier Service	\$4,064	\$3,373	17%	EA	Polycom
CP-5853-23480	This item for purchase under State of Florida Contract only. V700 IP-only system, Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$4,363	\$3,621	17%	EA	Polycom
CP-5853-22648	This item for purchase under State of Florida Contract only. Judicial Wall System with VSX 3000 IP-only system (NTSC). English Remote, North American power cord. Audio Privacy Handset.. Includes 2-yr Premier Service	\$10,741	\$8,915	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

CP-5853-22800	This item for purchase under State of Florida Contract only. VSX 3000 IP-only system, Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$7,373	\$6,120	17%	EA	Polycom
CP-5853-22950	This item for purchase under State of Florida Contract only. VSX 3000 QBRI system, Includes English Remote, North American power cord. COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$9,010	\$7,478	17%	EA	Polycom
CP-5853-25590	This item for purchase under State of Florida Contract only. VSX 3800 IP-only system; Includes: People+Content IP and MPPlus Multipoint Software Options, English Remote, North American power cords. COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$10,210	\$8,474	17%	EA	Polycom
CP-5853-25610	This item for purchase under State of Florida Contract only. VSX 3800 QBRI system; Includes: People+Content IP and MPPlus Multipoint Software Options, English Remote, North American power cords. COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$11,846	\$9,832	17%	EA	Polycom
CP-5853-22550	This item for purchase under State of Florida Contract only. VSX 5000: Incl VSX 5000, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$6,064	\$5,033	17%	EA	Polycom
CP-5853-22795	This item for purchase under State of Florida Contract only. VSX 5400 Presenter VTX: Incl VSX 5000, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$9,112	\$7,563	17%	EA	Polycom
CP-5853-22780	This item for purchase under State of Florida Contract only. VSX 5400 Presenter: Incl VSX 5000, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$8,333	\$6,917	17%	EA	Polycom
CP-5853-22570	This item for purchase under State of Florida Contract only. VSX 7000e VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$12,886	\$10,696	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

CP-5853-22540	This item for purchase under State of Florida Contract only. VSX 7000e: Incl VSX 7000e, PowerCam camera, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$12,108	\$10,050	17%	EA	Polycom
CP-5853-22675	This item for purchase under State of Florida Contract only. VSX 7000s VTX: Incl VSX 7000s, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$10,704	\$8,885	17%	EA	Polycom
CP-5853-22650	This item for purchase under State of Florida Contract only. VSX 7000s: Incl VSX 7000s, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$9,926	\$8,239	17%	EA	Polycom
CP-5853-22720	This item for purchase under State of Florida Contract only. VSX 7400e Presenter VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$15,177	\$12,597	17%	EA	Polycom
CP-5853-22730	This item for purchase under State of Florida Contract only. VSX 7400e Presenter: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$14,399	\$11,951	17%	EA	Polycom
CP-5853-22690	This item for purchase under State of Florida Contract only. VSX 7400s Presenter VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$12,886	\$10,696	17%	EA	Polycom
CP-5853-22640	This item for purchase under State of Florida Contract only. VSX 7400s Presenter: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$12,108	\$10,050	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

CP-5853-22710	This item for purchase under State of Florida Contract only. VSX 7800e Presenter MP VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$18,559	\$15,404	17%	EA	Polycom
CP-5853-22560	This item for purchase under State of Florida Contract only. VSX 7800e Presenter MP: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$17,781	\$14,758	17%	EA	Polycom
CP-5853-22700	This item for purchase under State of Florida Contract only. VSX 7800s Presenter MP VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$16,268	\$13,502	17%	EA	Polycom
CP-5853-22685	This item for purchase under State of Florida Contract only. VSX 7800s Presenter MP: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$15,490	\$12,857	17%	EA	Polycom
CP-5853-22119	This item for purchase under State of Florida Contract only. ClassStation, Large, VSX8000, 4 port MCU, 2 PTZ cameras, 10.5 inch color TP cntl, three 32" LCD XGA, one 15" XGA displays, three 42" tall carts, podium, VCR/DVD, 15 PTT mics, instr mic, Doc cam, ImageShare II, Spkr System, 2 content sessions, NA. Includes 2-yr Premier Service	\$78,101	\$64,824	17%	EA	Polycom
CP-5853-21400	This item for purchase under State of Florida Contract only. VSX 8000: Incl VSX 8000, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54. Includes 2-yr Premier Service	\$17,483	\$14,511	17%	EA	Polycom
CP-5853-22760	This item for purchase under State of Florida Contract only. VSX 8400 Presenter Voice Tracker VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$20,319	\$16,865	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

CP-5853-22740	This item for purchase under State of Florida Contract only. VSX 8400 Presenter Voice Tracker: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$19,773	\$16,412	17%	EA	Polycom
CP-5853-21963	This item for purchase under State of Florida Contract only. VSX 8400 Presenter VTX: Incl VSX 8000, PowerCam camera, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$19,010	\$15,778	17%	EA	Polycom
CP-5853-21962	This item for purchase under State of Florida Contract only. VSX 8400 Presenter: Incl VSX 8000, PowerCam camera, 2 microphone arrays, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$18,683	\$15,507	17%	EA	Polycom
CP-5853-22770	This item for purchase under State of Florida Contract only. VSX 8800 Presenter MP VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC. Includes 2-yr Premier Service	\$23,810	\$19,762	17%	EA	Polycom
FL-5157-77600-100	License to add 100 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (State of Florida-includes 2 years service)	\$15,460	\$12,832	17%	EA	Polycom
FL-5157-77610-100	License to add 100 devices to CMA 4000. CMA 4000 will support up to 400 devices: one or two 100 device licenses may be added to CMA 4000 with 200 Devices. (State of Florida-includes 2 years service)	\$15,460	\$12,832	17%	EA	Polycom
FL-5157-77611-400	Enables Outlook Plug In Option for CMA 4000 (CMA 4000 ships with Web). A single license for a CMA4000 up to 400 devices. Outlook and Lotus Plug Ins may run concurrently. (State of Florida-includes 2 years service)	\$13,498	\$11,203	17%	EA	Polycom
FL-5157-77612-400	Enables Lotus Plug In Option for CMA 4000 (CMA 4000 ships with Web). A single license for a CMA4000 up to 400 devices. Outlook and Lotus Plug Ins may run concurrently. (State of Florida-includes 2 years service)	\$13,498	\$11,203	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

FL-2200-77521-000	CMA 4000 + 200 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Management; automatic software update and provisioning and support for CMA Client: 200 licenses. (State of Florida-includes 2 years service)	\$25,698	\$21,329	17%	EA	Polycom
FL-2200-77522-000	CMA 4000 + 400 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Management; automatic software update and provisioning and support for CMA Client: 400 licenses.(State of Florida-includes 2 years service)	\$50,925	\$42,268	17%	EA	Polycom
FL-5157-77600-500	License to add 500 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (State of Florida-includes 2 years service)	\$67,918	\$56,372	17%	EA	Polycom
FL-2200-77531-000	CMA 5000 + 1000 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Management; auto software update, provisioning and support for CMA Client: 1000 licenses.(State of Florida-includes 2 years service)	\$108,211	\$89,815	17%	EA	Polycom
FL-2200-77532-000	CMA 5000 + 2500 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Management; auto software update, provisioning and support for CMA Client: 2500 licenses. (State of Florida-includes 2 years service)	\$191,393	\$158,856	17%	EA	Polycom
FL-2200-77530-000	CMA 5000 + 500 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Management; auto software update, provisioning and support for CMA Client: 500 licenses. (State of Florida-includes 2 years service)	\$64,124	\$53,223	17%	EA	Polycom
FL-2200-77533-000	CMA 5000 + 5000 Devices with Gatekeeper, Conference Monitoring, all Scheduling options, scheduled and automatic provisioning and software update. Also includes redundant appliance and license for 5000. (State of Florida-includes 2 years service)	\$351,404	\$291,665	17%	EA	Polycom
FL-2200-77534-000	Redundant Appliance and license for any CMA 5000 solution up to 5000 licenses. License for redundant solution included. CMA 5000 Redundant appliance cannot be used with CMA 4000. (State of Florida-includes 2 years service)	\$31,000	\$25,730	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

FL-5157-76310-001	DMA 7000 additional RMX 2000 license. Supports 1 additional RMX 2000 bridge to an existing DMA 7000 system. (State of Florida-includes 2 years service)	\$30,744	\$25,518	17%	EA	Polycom
FL-5157-76310-002	DMA 7000 2 additional RMX 2000 licenses. Supports 2 additional RMX 2000 bridge to an existing DMA 7000 system. (State of Florida-includes 2 years service)	\$50,504	\$41,918	17%	EA	Polycom
FL-5157-76310-003	DMA 7000 3 additional RMX 2000 licenses. Supports 3 additional RMX 2000 bridge to an existing DMA 7000 system. (State of Florida-includes 2 years service)	\$81,264	\$67,449	17%	EA	Polycom
FL-5157-76310-004	DMA 7000 4 additional RMX 2000 licenses. Supports 4 additional RMX 2000 bridge to an existing DMA 7000 system. (State of Florida-includes 2 years service)	\$107,024	\$88,830	17%	EA	Polycom
FL-5157-76310-005	DMA 7000 5 additional RMX 2000 licenses. Supports 5 additional RMX 2000 bridge to an existing DMA 7000 system. (State of Florida-includes 2 years service)	\$132,784	\$110,211	17%	EA	Polycom
FL-2215-76310-000	DMA 7000 Core System. Includes redundant application servers and software. Requires bridge license packs and bridges, which are sold separately (State of Florida-includes 2 years service)	\$36,184	\$30,033	17%	EA	Polycom
FL-5150-28645-001	RMX 1000 System Resource Upgrade Option for Additional 4 video/audio resource licenses (State of Florida-includes 2 years service)	\$9,107	\$7,559	17%	EA	Polycom
FL-5150-28648-001	RMX 1000 HD CP Software License Option (State of Florida-includes 2 years service)	\$12,445	\$10,330	17%	EA	Polycom
FL-5150-28647-001	RMX 1000 Software Scheduling Option License (State of Florida-includes 2 years service)	\$2,069	\$1,717	17%	EA	Polycom
FL-VRMX1012R	RMX 1000 Base System, loaded with 12 video/audio resource licenses (State of Florida-includes 2 years service)	\$27,144	\$22,529	17%	EA	Polycom
FL-VRMX1016R	RMX 1000 Base System, loaded with 16 video/audio resource licenses (State of Florida-includes 2 years service)	\$36,151	\$30,005	17%	EA	Polycom
FL-VRMX1020R	RMX 1000 Base System, loaded with 20 video/audio resource licenses (State of Florida-includes 2 years service)	\$45,180	\$37,499	17%	EA	Polycom
FL-VRMX2520R	RMX2000 5 HD/20 CIF resource configured & licensed system, equipped with MPM+20 Media Processing Module and a Rear Transition Module for IP (RTM IP), excludes country code: 5. (State of Florida-includes 2 years service)	\$57,764	\$47,944	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

FL-VRMX2540R	RMX2000 10 HD/40 CIF resource configured & licensed system, equipped with MPM+40 Media Processing Module and a Rear Transition Module for IP (RTM IP), excludes country code: 5. (State of Florida-includes 2 years service)	\$98,252	\$81,549	17%	EA	Polycom
FL-VRMX2580R	RMX2000 20 HD/80 CIF resource configured & licensed system, equipped with MPM+80 Media Processing Module and a Rear Transition Module for IP (RTM IP), excludes country code: 5. (State of Florida-includes 2 years service)	\$177,552	\$147,368	17%	EA	Polycom
FL-VRMX2620R	RMX-2000 30 HD/120 CIF resource configured & licensed system, equipped with one (1) MPM+80, one (1) MPM+40 and a Rear Transition Module for IP (RTM IP), excludes country code: 5. (State of Florida-includes 2 years service)	\$255,704	\$212,234	17%	EA	Polycom
FL-VRMX2660R	RMX-2000 40 HD/160 CIF resource configured & licensed system, equipped with two (2) MPM+80 Media Processing Modules and a Rear Transition Module for IP (RTM IP), excludes country code: 5. (State of Florida-includes 2 years service)	\$334,984	\$278,037	17%	EA	Polycom
FL-5150-18200-010	RMX-2000 Resource License Pack - 2 HD/10 CIF resource licenses - additional Media Processing Module hardware may be required. (State of Florida-includes 2 years service)	\$19,932	\$16,544	17%	EA	Polycom
FL-5150-18200-020	RMX-2000 Resource License Pack - 5 HD/20 CIF resource licenses - additional Media Processing Module hardware may be required. (State of Florida-includes 2 years service)	\$39,788	\$33,024	17%	EA	Polycom
FL-5150-18200-030	RMX-2000 Resource License Pack - 7 HD/30 CIF resource licenses - additional Media Processing Module hardware may be required. (State of Florida-includes 2 years service)	\$59,736	\$49,581	17%	EA	Polycom
FL-5150-18200-040	RMX-2000 Resource License Pack - 10 HD/40CIF resource licenses - additional Media Processing Module hardware may be required. (State of Florida-includes 2 years service)	\$79,584	\$66,055	17%	EA	Polycom
FL-5150-18200-050	RMX-2000 Resource License Pack - 12 HD/50 CIF resource licenses - additional Media Processing Module hardware may be required. (State of Florida-includes 2 years service)	\$99,532	\$82,612	17%	EA	Polycom
FL-5150-18200-060	RMX-2000 Resource License Pack - 15 HD/60 CIF resource licenses - additional Media Processing Module hardware may be required. (State of Florida-includes 2 years service)	\$119,380	\$99,085	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

FL-5150-18200-080	RMX 2000 Resource License Pack - 20 HD/80 CIF resource licenses-additional Media Processing Module hardware may be required, excludes country code: 5. (State of Florida-includes 2 years service)	\$159,008	\$131,977	17%	EA	Polycom
FL-VRMX2288P	RMX 2000 E1 T1 interface card supportng PSTN audio (v.2) and ISDN H.320 video (v.3). (Not Available in Country Codes: 15, 16, 41, 53, 71) (State of Florida-includes 2 years service)	\$19,060	\$15,820	17%	EA	Polycom
FL-5150-18200-215	License for RMX 2000 Telepresence Support for additional layouts and resolutions for RPX and TPX (State of Florida-includes 2 years service)	\$1,050	\$872	17%	EA	Polycom
FL-5150-18200-500	RMX 2000 Encryption License pack - restricted by destination countries (State of Florida-includes 2 years service)	\$0	\$0	17%	EA	Polycom
FL-VRMX2540P	RMX-2000 MPM+40 (Media Processing Module PLUS), supporting up-to 10 HD/40 CIF IP video EPs at 4Mbps H.264 at 30fps; excludes resources licensing (field replaceable), excludes country code: 5. (State of Florida-includes 2 years service)	\$18,000	\$14,940	17%	EA	Polycom
FL-VRMX2580P	RMX-2000 MPM+80 (Media Processing Module PLUS) card, supporting up-to 20 HD/80 CIF IP video EPs at 4Mbps H.264 at 30fps; excludes resources licensing (field replaceable), excludes country code: 5. (State of Florida-includes 2 years service)	\$27,000	\$22,410	17%	EA	Polycom
FL-VSWU2000	RMX2000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release) (State of Florida-includes 2 years service)	\$15,500	\$12,865	17%	EA	Polycom
FL-VRSS2000	Polycom RSS 2000 video recording and streaming solution. 1U appliance that provides 2 recording ports and up to 50 web viewers as well as up to 10 IP viewers. (State of Florida-includes 2 years service)	\$18,329	\$15,213	17%	EA	Polycom
FL-5150-18900-010	RSS 2000 SW Upgrade Option - Upgrade Software License to latest version (available at no charge for systems covered by a Polycom maintenance contract) (State of Florida-includes 2 years service)	\$4,150	\$3,445	17%	EA	Polycom
FL-5150-18900-020	RSS 2000 Multicast Option License (State of Florida-includes 2 years service)	\$5,200	\$4,316	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

FL-5150-18900-030	RSS 2000 Stackable Option License - Allows multiple RSS 2000s to be stacked and seamlessly interfaced together (State of Florida-includes 2 years service)	\$5,200	\$4,316	17%	EA	Polycom
FL-5150-18900-050	RSS 2000 Encryption software License (State of Florida-includes 2 years service)	\$0	\$0	17%	EA	Polycom
FL-2583-62565-001	VBP 200EW Firewall/ NAT traversal unit 4 port 10/100 Ethernet switch, integrated 10/100 Ethernet WAN interface, 802.11 B/G wireless access point with capacity of 1meg of traffic -Select the power cord per region (State of Florida-includes 2 years service)	\$1,907	\$1,583	17%	EA	Polycom
FL-2583-62562-001	VBP 4350-E3 Firewall/ NAT traversal unit 4 port 10/100 Ethernet switch,integrated T1 CSU/DSU WAN interface or a 1x10/100 Ethernet WAN interface with capacity of 3meg of traffic -Select the power cord per region (State of Florida-includes 2 years service)	\$2,740	\$2,274	17%	EA	Polycom
FL-2583-62562-003	VBP 4350W Firewall/ NAT traversal unit 4 port 10/100 Ethernet switch, integrated 10/100 Ethernet WAN interface, 802.11 A/B/G wireless access point with capacity of 3meg of traffic-Select the power cord per region(State of Florida-includes 2 years service)	\$2,590	\$2,150	17%	EA	Polycom
FL-2583-22563-001	VBP 5300-E10 Firewall/ NAT traversal unit -includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of 10meg select power cord per per region (State of Florida-includes 2 years service)	\$9,827	\$8,157	17%	EA	Polycom
FL-2583-22563-002	VBP 5300-E25 Firewall/ NAT traversal unit - includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of 25meg select power cord per region (State of Florida-includes 2 years service)	\$14,794	\$12,279	17%	EA	Polycom
FL-2583-23540-001	VBP 5300-ST10 Firewall/ NAT traversal unit with H.460 support - includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of 10meg-select power cord per region (State of Florida-includes 2 years service)	\$16,994	\$14,105	17%	EA	Polycom
FL-2583-23540-002	VBP 5300-ST25 Firewall/ NAT traversal unit with H.460 support - includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of 25meg select power cord per region (State of Florida-includes 2 years service)	\$23,248	\$19,296	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

FL-2583-23542-001	VBP 6400-E85 Firewall/NAT traversal unit - 6400LF2 chassis includes 2x10/100/1000 Ethernet interfaces, redundant hot-swap AC power supplies, with a video throughput of 85Mbps. Select power cord per region (State of Florida-includes 2 years service)	\$58,097	\$48,221	17%	EA	Polycom
FL-2583-23542-004	VBP 6400-ST85 Firewall/NAT traversal unit with H.460 support - 6400LF2 chassis includes 2x10/100/1000 Ethernet interfaces, redundant hot-swap AC power supplies, video throughput of 85Mbps. Select power cord per region (State of Florida-includes 2 years service)	\$88,040	\$73,073	17%	EA	Polycom
FL-5150-77100-250	Polycom Video Media Center - 250 Concurrent Web Stream License, a maximum of two licenses of additional 250 concurrent streams can be added per server (State of Florida-includes 2 years service)	\$27,333	\$22,687	17%	EA	Polycom
FL-5150-77102-000	Polycom Video Media Center - External Upload of Content Option License (State of Florida-includes 2 years service)	\$14,007	\$11,626	17%	EA	Polycom
FL-5150-77101-000	Polycom Video Media Center - Multicast Option License (State of Florida-includes 2 years service)	\$21,067	\$17,485	17%	EA	Polycom
FL-2200-77100-500	Polycom Video Media Center - 1000 Concurrent Unicast Web Streams, external upload of content option enabled and multicast option enabled (State of Florida-includes 2 years service)	\$181,093	\$150,307	17%	EA	Polycom
FL-2200-77100-250	Polycom Video Media Center, video content management appliance with 250 concurrent unicast web streams (State of Florida-includes 2 years service)	\$83,533	\$69,333	17%	EA	Polycom
FL-2200-77100-260	Polycom Video Media Center - 250 Concurrent unicast web streams, external upload option and multicast option enabled. (State of Florida-includes 2 years service)	\$104,380	\$86,635	17%	EA	Polycom
FL-2200-77100-400	Polycom Video Media Center - 500 Concurrent unicast web streams, external upload option and multicast option enabled. (State of Florida-includes 2 years service)	\$130,393	\$108,226	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

CP-5853-5493	This item for purchase under State of Florida Contract only. System includes: HDX 8002 XL HD codec with Eagle Eye HD camera, (1) HDX table top mic array, P+C, PoC, English remote, standard HDX Cable Bundle, 2200-Lumen Projector, (1) 10-foot display cable, Polycom Media Center Cart with integrated sound system, four-position universal power strip, four adaptor power cords, and projector/camera hardware sub-assembly with telescopic camera pipe ~ Based on: 7200-27300-001~ Lead-time is 6-weeks from ARO. Quote is valid until May 15, 2009. Includes 2-yr. Premier Service.	\$29,064	\$24,123	17%	EA	Polycom
CP-5853-30831	This item for purchase under State of Florida Contract only. QDX 6000 codec, EagleEye QDX with 3m cable, 2 QDX microphones with 25' cables,H.239, PPCIP, English Remote, Cable bundle (6' Component, 12' LAN,6' combo-S-video,RCA composite& dual audio, 1.5m VGA monitor), 10' NA power cord, Cnty=54 Includes 2-yr. Premier Service.	\$5,412	\$4,492	17%	EA	Polycom
CP-5853-28970	This item for purchase under State of Florida Contract only. Practitioner TeleHealth Cart HDX 720p Includes: HDX8K series Codec, Eagle Eye 720 camera, HDX mic array, 6M LR, P+C, PoC, Mobile Cart w/Battery Power System and 26" LCD. English Remote, NA Line Cord. North America CG 1 Includes 2-yr. Premier Service.	\$45,497	\$37,763	17%	EA	Polycom
CP-5853-28975	This item for purchase under State of Florida Contract only. Practitioner TeleHealth Cart HDX 1080p Includes: HDX8K series Codec, Eagle Eye 1080 camera, HDX mic array, 6M LR, P+C, PoC, Mobile Cart w/Battery Power System and 26" LCD (720p). English Remote, NA Line Cord. North America CG 1 Includes 2-yr. Premier Service.	\$48,770	\$40,479	17%	EA	Polycom
2230-33160-001	This item is for purchase under State of Florida contract only - Includes 2 yr Premier Svc; SoundStructure ; SoundStructure C16 - Sixteen-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. Country Groups: 1, 6	\$ 9,845.67	\$8,172	17%	EA	Polycom
2230-33120-001	This item is for purchase under State of Florida contract only - Includes 2 yr Premier Svc; SoundStructure C12 - Twelve-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. Country Groups: 1, 6	\$ 8,059.00	\$6,689	17%	EA	Polycom

POLYCOM, INC STATE OF FLORIDA PRODUCT OFFERING PRICE LIST

Contract Number 800.000.09-1

2230-33080-001	This item is for purchase under State of Florida contract only - Includes 2 yr Premier Svc; SoundStructure C8 - Eight-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. Country Groups: 1, 6	\$ 6,262.33	\$5,198	17%	EA	Polycom
2230-36120-001	This item is for purchase under State of Florida contract only - Includes 2 yr Premier Svc; SoundStructure SR12 - Twelve-channel Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. Country Groups: 1, 6	\$ 5,852.33	\$4,857	17%	EA	Polycom
2230-18061-025	VVX 1500 6-line Business Media Phone with video capability and HD	\$1,359	\$1,128	17%	EA	Polycom
2230-40605-025	SoundStation IP 7000 conference phone, C-link cable for	\$1,735	\$1,440	17%	EA	Polycom