

POLYCOM, INC STATE OF FLORIDA OPTIONAL SERVICE OFFERINGS PRICE LIST

Contract Number 800.000.09-1

Supplier SKU	Product Description	Retail Unit Price	Net Unit Price	Percentage Discount	UOM	Manufa
4864-27007-001	VSX7000TechTrg(2Days)Held at Polycom, priced per person.Req:Knowledge of ISDN/IPNetworks, MS Windows.	\$1,450	\$1,421	2%	EA	Polycom
4864-27010-001	VSX End User Training(2Hrs) Over Point-to-Point Videoconference. Max class size 5 students. Prior participation in a videoconference call requested.	\$775	\$760	2%	EA	Polycom
4864-27010-002	VSX System Administrator training(4Hrs) Over Point-to-Point Videoconference. Max class size 5 students. Prior participation in a videoconference call requested.	\$1,550	\$1,519	2%	EA	Polycom
4870-00001-001	Remote Installation service for VSX 7000 Series (conducted through scheduled telephone call)	\$820	\$804	2%	EA	Polycom
4870-00001-002	On-site Installation service for VSX 7000 Series	\$1,195	\$1,171	2%	EA	Polycom
4870-00001-106	Premier, One Year, VSX7000 Series	\$750	\$735	2%	EA	Polycom
4870-00001-108	Premier Plus, One Year, VSX7000 Series	\$1,150	\$1,127	2%	EA	Polycom
4870-00001-136	Premier, Three Year, VSX7000 Series	\$1,795	\$1,759	2%	EA	Polycom
4870-00001-138	Premier Plus, Three Year, VSX7000 Series	\$2,760	\$2,705	2%	EA	Polycom
4870-00066-001	Remote Installation service for VSX 3000 Series (conducted through scheduled telephone call)	\$820	\$804	2%	EA	Polycom
4870-00066-002	On-site Installation service for VSX 3000 Series	\$1,195	\$1,171	2%	EA	Polycom
4870-00066-106	Premier, One Year, VSX3000 Series	\$650	\$637	2%	EA	Polycom
4870-00066-108	Premier Plus, One Year, VSX3000 Series	\$1,150	\$1,127	2%	EA	Polycom
4870-00066-136	Premier, Three Year, VSX3000 Series	\$1,560	\$1,529	2%	EA	Polycom
4870-00066-138	Premier Plus, Three Year, VSX3000 Series	\$2,760	\$2,705	2%	EA	Polycom
4870-00067-001	Remote Installation service for V500 (conducted through scheduled telephone call)	\$510	\$500	2%	EA	Polycom
4870-00067-106	Premier, One Year, V500 Series	\$260	\$255	2%	EA	Polycom
4870-00067-108	Premier Plus, One Year, V500 Series	\$460	\$451	2%	EA	Polycom
4870-00067-136	Premier, Three Year, V500 Series	\$625	\$613	2%	EA	Polycom
4870-00067-138	Premier Plus, Three Year, V500 Series	\$1,105	\$1,083	2%	EA	Polycom
4870-00069-002	On-site Installation service for VSX8000 Series	\$1,495	\$1,465	2%	EA	Polycom
4870-00069-106	Premier, One Year, VSX8000 Series	\$1,095	\$1,073	2%	EA	Polycom

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4870-00069-108	Premier Plus, One Year, VSX8000 Series	\$1,995	\$1,955	2%	EA	Polycom
4870-00069-136	Premier, Three Year, VSX8000 Series	\$2,630	\$2,577	2%	EA	Polycom
4870-00069-138	Premier Plus, Three Year, VSX8000 Series	\$4,790	\$4,694	2%	EA	Polycom
4870-00070-002	On-site Installation service for VSX8000 Series with VTX 1000 product bundle	\$1,545	\$1,514	2%	EA	Polycom
4870-00070-106	Premier, One Year, VSX8000 Series with VTX 1000 product bundle	\$1,185	\$1,161	2%	EA	Polycom
4870-00070-108	Premier Plus, One Year, VSX8000 Series with VTX 1000 product bundle	\$2,140	\$2,097	2%	EA	Polycom
4870-00070-136	Premier, Three Year, VSX8000 Series with VTX 1000 product bundle	\$2,845	\$2,788	2%	EA	Polycom
4870-00070-138	Premier Plus, Three Year, VSX8000 Series with VTX 1000 product bundle	\$5,140	\$5,037	2%	EA	Polycom
4870-00071-002	On-site Installation service for VSX7000 Series with VTX 1000 product bundle	\$1,195	\$1,171	2%	EA	Polycom
4870-00071-108	Premier Plus, One Year, VSX7000 Series with VTX 1000 product bundle	\$1,295	\$1,269	2%	EA	Polycom
4870-00071-136	Premier, Three Year, VSX7000 Series with VTX 1000 product bundle	\$2,010	\$1,970	2%	EA	Polycom
4870-00071-138	Premier Plus, Three Year, VSX7000 Series with VTX 1000 product bundle	\$3,110	\$3,048	2%	EA	Polycom
4870-00078-002	On-site Installation service for VSX8000 Executive Collection with single 50" plasma display	\$3,085	\$3,023	2%	EA	Polycom
4870-00078-106	Premier, One Year, VSX8000 Executive Collection including 1X50 plasma display	\$4,330	\$4,243	2%	EA	Polycom
4870-00078-108	Premier Plus, One Year, VSX8000 Executive Collection including 1X50 plasma display	\$6,495	\$6,365	2%	EA	Polycom
4870-00078-136	Premier, Three Year, VSX8000 Executive Collection including 1X50 plasma display	\$10,390	\$10,182	2%	EA	Polycom
4870-00078-138	Premier Plus, Three Year, VSX8000 Executive Collection including 1X50 plasma display	\$15,585	\$15,273	2%	EA	Polycom
4870-00079-002	On-site Installation service for VSX8000 Executive Collection with dual 50" plasma displays	\$3,085	\$3,023	2%	EA	Polycom
4870-00079-106	Premier, One Year, VSX8000 Executive Collection including 2X50 plasma display	\$4,995	\$4,895	2%	EA	Polycom
4870-00079-108	Premier Plus, One Year, VSX8000 Executive Collection including 2X50 plasma display	\$7,495	\$7,345	2%	EA	Polycom

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4870-00079-136	Premier, Three Year, VSX8000 Executive Collection including 2X50 plasma display	\$11,990	\$11,750	2%	EA	Polycom
4870-00079-138	Premier Plus, Three Year, VSX8000 Executive Collection including 2X50 plasma display	\$17,985	\$17,625	2%	EA	Polycom
4870-00080-002	On-site Installation service for VSX8000 Executive Collection with dual 61" plasma displays	\$3,085	\$3,023	2%	EA	Polycom
4870-00080-106	Premier, One Year, VSX8000 Executive Collection including 2X61 plasma display	\$6,735	\$6,600	2%	EA	Polycom
4870-00080-108	Premier Plus, One Year, VSX8000 Executive Collection including 2X61 plasma display	\$10,105	\$9,903	2%	EA	Polycom
4870-00080-136	Premier, Three Year, VSX8000 Executive Collection including 2X61 plasma display	\$16,165	\$15,842	2%	EA	Polycom
4870-00080-138	Premier Plus, Three Year, VSX8000 Executive Collection including 2X61 plasma display	\$24,250	\$23,765	2%	EA	Polycom
4870-00097-001	Remote Installation service for VSX 6000 Series (conducted through scheduled telephone call)	\$820	\$804	2%	EA	Polycom
4870-00097-002	On-site Installation service for VSX 6000 Series	\$1,195	\$1,171	2%	EA	Polycom
4870-00097-106	Premier, One Year, VSX6000 Series	\$650	\$637	2%	EA	Polycom
4870-00097-108	Premier Plus, One Year, VSX6000 Series	\$1,150	\$1,127	2%	EA	Polycom
4870-00097-136	Premier, Three Year, VSX6000 Series	\$1,560	\$1,529	2%	EA	Polycom
4870-00097-138	Premier Plus, Three Year, VSX6000 Series	\$2,760	\$2,705	2%	EA	Polycom
4870-00101-112	Premier, 1 Yr, ViaVideo 10 Units, phone support during business hours, parts shipped Priority on day of call, software updates & upgrades (prices for terms other than 1 year prorated accordingly) Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	\$980	\$960	2%	EA	Polycom
4870-00101-312	Premier, 3 Year, ViaVideo 10 Units, telephone technical support to Partner during business hours, parts shipped Priority on day of call, software updates & upgrades, Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	\$2,350	\$2,303	2%	EA	Polycom
4870-00102-112	Premier, 1 Yr, ViaVideo 25 Units, phone support during business hours, parts shipped Priority on day of call, software updates & upgrades (prices for terms other than 1 year prorated accordingly) Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	\$2,320	\$2,274	2%	EA	Polycom

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4870-00102-312	Premier, 3 Year, ViaVideo 25 Units, telephone technical support to Partner during business hours, parts shipped Priority on day of call, software updates & upgrades, Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	\$5,560	\$5,449	2%	EA	Polycom
4870-00103-112	Premier, 1 Yr, ViaVideo 50 Units, phone support during business hours, parts shipped Priority on day of call, software updates & upgrades (prices for terms other than 1 year prorated accordingly) Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	\$4,115	\$4,033	2%	EA	Polycom
4870-00103-312	Premier, 3 Year, ViaVideo 50 Units, telephone technical support to Partner during business hours, parts shipped Priority on day of call, software updates & upgrades, Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	\$9,880	\$9,682	2%	EA	Polycom
4870-00116-007	Implementation Service for VBP 4300 Series	\$2,095	\$2,053	2%	EA	Polycom
4870-00117-007	Implementation Service for VBP 5300 Series	\$3,095	\$3,033	2%	EA	Polycom
4870-00121-007	Implementation Service for VBP 6400 Series	\$6,175	\$6,052	2%	EA	Polycom
4870-00125-001	Remote Installation service for VSX 5000 Series (conducted through scheduled telephone call)	\$820	\$804	2%	EA	Polycom
4870-00125-002	On-site Installation service for VSX 5000 Series	\$1,195	\$1,171	2%	EA	Polycom
4870-00125-106	Premier, One Year, VSX5000 Series	\$600	\$588	2%	EA	Polycom
4870-00125-108	Premier Plus, One Year, VSX5000 Series	\$975	\$956	2%	EA	Polycom
4870-00125-136	Premier, Three Year, VSX5000 Series	\$1,440	\$1,411	2%	EA	Polycom
4870-00125-138	Premier Plus, Three Year, VSX5000 Series	\$2,340	\$2,293	2%	EA	Polycom
4870-00146-002	On-site Installation service for VSX 7000 Series with Media Cart and 1 X 32" LCD display product bundle	\$1,495	\$1,465	2%	EA	Polycom
4870-00146-106	Premier, One Year, VSX7000 Series with Media Cart and 1 X 32" LCD display product bundle	\$1,155	\$1,132	2%	EA	Polycom
4870-00146-108	Premier Plus, One Year, VSX7000 Series with Media Cart and 1 X 32" LCD display product bundle	\$1,765	\$1,730	2%	EA	Polycom
4870-00146-136	Premier, Three Year, VSX7000 Series with Media Cart and 1 X 32" LCD display product bundle	\$2,770	\$2,715	2%	EA	Polycom
4870-00147-002	On-site Installation service for VSX 7000 Series with Media Center and 1 X 32" LCD display product bundle	\$1,495	\$1,465	2%	EA	Polycom
4870-00147-106	Premier, One Year, VSX7000 Series with Media Center and 1X32 LCD display product bundle	\$1,270	\$1,245	2%	EA	Polycom

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4870-00147-108	Premier Plus, One Year, VSX7000 Series with Media Center and 1 X 32" LCD display product bundle	\$1,930	\$1,891	2%	EA	Polycom
4870-00147-136	Premier, Three Year, VSX7000 Series with Media Center and 1 X 32" LCD display product bundle	\$3,050	\$2,989	2%	EA	Polycom
4870-00147-138	Premier Plus, Three Year, VSX7000 Series with Media Center and 1 X 32" LCD display product bundle	\$4,630	\$4,537	2%	EA	Polycom
4870-00148-002	On-site Installation service for VSX 8000 series with Media Center and 2 X 32" LCD display product bundle	\$2,495	\$2,445	2%	EA	Polycom
4870-00148-106	Premier, One Year, VSX8000 Series with Media Center and 2 X 32" LCD display product bundle	\$1,780	\$1,744	2%	EA	Polycom
4870-00148-108	Premier Plus, One Year, VSX8000 Series with Media Center and 2 X 32" LCD display product bundle	\$3,205	\$3,141	2%	EA	Polycom
4870-00148-136	Premier, Three Year, VSX8000 Series with Media Center and 2 X 32" LCD display product bundle	\$4,270	\$4,185	2%	EA	Polycom
4870-00148-138	Premier Plus, Three Year, VSX8000 Series with Media Center and 2 X 32" LCD display product bundle	\$7,690	\$7,536	2%	EA	Polycom
4870-00155-002	On-site Installation service for Media Cart and 1 X 32" LCD display product bundle	\$595	\$583	2%	EA	Polycom
4870-00155-106	Premier, One Year, Media Cart and 1 X 32" LCD display product bundle	\$405	\$397	2%	EA	Polycom
4870-00155-136	Premier, Three Year, Media Cart and 1 X 32" LCD display product bundle	\$980	\$960	2%	EA	Polycom
4870-00155-138	Premier Plus, Three Year, Media Cart and 1 X 32" LCD display product bundle	\$1,475	\$1,446	2%	EA	Polycom
4870-00156-002	On-site Installation service for Media Cart and 2 X 32" LCD display product bundle	\$995	\$975	2%	EA	Polycom
4870-00156-106	Premier, One Year, Media Cart and 2 X 32" LCD display product bundle	\$710	\$696	2%	EA	Polycom
4870-00156-108	Premier Plus, One Year, Media Cart and 2 X 32" LCD display product bundle	\$1,060	\$1,039	2%	EA	Polycom
4870-00156-136	Premier, Three Year, Media Cart and 2 X 32" LCD display product bundle	\$1,705	\$1,671	2%	EA	Polycom
4870-00156-138	Premier Plus, Three Year, Media Cart and 2 X 32" LCD display product bundle	\$2,545	\$2,494	2%	EA	Polycom
4870-00157-002	On-site Installation service for wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	\$595	\$583	2%	EA	Polycom

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4870-00157-106	Premier, One Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	\$320	\$314	2%	EA	Polycom
4870-00157-108	Premier Plus, One Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	\$475	\$466	2%	EA	Polycom
4870-00157-136	Premier, Three Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	\$765	\$750	2%	EA	Polycom
4870-00157-138	Premier Plus, Three Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	\$1,140	\$1,117	2%	EA	Polycom
4870-00158-002	On-site Installation service for wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	\$995	\$975	2%	EA	Polycom
4870-00158-106	Premier, One Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	\$625	\$613	2%	EA	Polycom
4870-00158-108	Premier Plus, One Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	\$930	\$911	2%	EA	Polycom
4870-00158-136	Premier, Three Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	\$1,495	\$1,465	2%	EA	Polycom
4870-00158-138	Premier Plus, Three Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	\$2,235	\$2,190	2%	EA	Polycom
4870-00159-002	On-site Installation service for Media Center and 1 X 32" LCD display product bundle	\$595	\$583	2%	EA	Polycom
4870-00159-106	Premier, One Year, Media Center and 1 X 32" LCD display product bundle	\$520	\$510	2%	EA	Polycom
4870-00159-108	Premier Plus, One Year, Media Center and 1 X 32" LCD display product bundle	\$780	\$764	2%	EA	Polycom
4870-00159-136	Premier, Three Year, Media Center and 1 X 32" LCD display product bundle	\$1,245	\$1,220	2%	EA	Polycom
4870-00160-106	Premier, One Year, Media Center and 2 X 32" LCD display product bundle	\$810	\$794	2%	EA	Polycom

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4870-00160-108	Premier Plus, One Year, Media Center and 2 X 32" LCD display product bundle	\$1,210	\$1,186	2%	EA	Polycom
4870-00160-136	Premier, Three Year, Media Center and 2 X 32" LCD display product bundle	\$1,940	\$1,901	2%	EA	Polycom
4870-00160-138	Premier Plus, Three Year, Media Center and 2 X 32" LCD display product bundle	\$2,905	\$2,847	2%	EA	Polycom
4870-00163-002	On-site Installation service for Media Center and 1 X 42" LCD or plasma display product bundle	\$595	\$583	2%	EA	Polycom
4870-00163-106	Premier, One Year, Media Center and 1 X 42" LCD or plasma display product bundle	\$865	\$848	2%	EA	Polycom
4870-00163-108	Premier Plus, One Year, Media Center and 1 X 42" LCD or plasma display product bundle	\$1,300	\$1,274	2%	EA	Polycom
4870-00163-136	Premier, Three Year, Media Center and 1 X 42" LCD or plasma display product bundle	\$2,075	\$2,034	2%	EA	Polycom
4870-00163-138	Premier Plus, Three Year, Media Center and 1 X 42" LCD or plasma display product bundle	\$3,115	\$3,053	2%	EA	Polycom
4870-00164-002	On-site Installation service for Media Center and 2 X 42" LCD or plasma display product bundle	\$995	\$975	2%	EA	Polycom
4870-00164-106	Premier, One Year, Media Center and 2 X 42" LCD or plasma display product bundle	\$1,805	\$1,769	2%	EA	Polycom
4870-00164-108	Premier Plus, One Year, Media Center and 2 X 42" LCD or plasma display product bundle	\$2,705	\$2,651	2%	EA	Polycom
4870-00164-136	Premier, Three Year, Media Center and 2 X 42" LCD or plasma display product bundle	\$4,325	\$4,239	2%	EA	Polycom
4870-00164-138	Premier Plus, Three Year, Media Center and 2 X 42" LCD or plasma display product bundle	\$6,490	\$6,360	2%	EA	Polycom
4870-00212-002	On-site Installation service for VSX5000 Series with VTX 1000 product bundle	\$1,195	\$1,171	2%	EA	Polycom
4870-00212-106	Premier, One Year, VSX5000 Series with VTX 1000 product bundle	\$690	\$676	2%	EA	Polycom
4870-00212-108	Premier Plus, One Year, VSX5000 Series with VTX 1000 product bundle	\$1,120	\$1,098	2%	EA	Polycom
4870-00212-136	Premier, Three Year, VSX5000 Series with VTX 1000 product bundle	\$1,655	\$1,622	2%	EA	Polycom
4870-00212-138	Premier Plus, Three Year, VSX5000 Series with VTX 1000 product bundle	\$2,690	\$2,636	2%	EA	Polycom
4870-00226-002	On-site Installation service for VSX 7000 Series with Media Cart and 2 X 32" LCD display product bundle	\$1,995	\$1,955	2%	EA	Polycom

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4870-00226-106	Premier, One Year, VSX7000 Series with Media Cart and 2 X 32" LCD display product bundle	\$1,460	\$1,431	2%	EA	Polycom
4870-00226-108	Premier Plus, One Year, VSX7000 Series with Media Cart and 2 X 32" LCD display product bundle	\$2,210	\$2,166	2%	EA	Polycom
4870-00226-136	Premier, Three Year, VSX7000 Series with Media Cart and 2 X 32" LCD display product bundle	\$3,505	\$3,435	2%	EA	Polycom
4870-00226-138	Premier Plus, Three Year, VSX7000 Series with Media Cart and 2 X 32" LCD display product bundle	\$5,305	\$5,199	2%	EA	Polycom
4870-00228-002	On-site Installation service for VSX 7000 Series with Media Center and 2 X 32" LCD display product bundle	\$1,995	\$1,955	2%	EA	Polycom
4870-00228-106	Premier, One Year, VSX7000 Series with Media Center and 2 X 32" LCD display product bundle	\$1,560	\$1,529	2%	EA	Polycom
4870-00228-108	Premier Plus, One Year, VSX7000 Series with Media Center and 2 X 32" LCD display product bundle	\$2,360	\$2,313	2%	EA	Polycom
4870-00228-136	Premier, Three Year, VSX7000 Series with Media Center and 2 X 32" LCD display product bundle	\$3,745	\$3,670	2%	EA	Polycom
4870-00228-138	Premier Plus, Three Year, VSX7000 Series with Media Center and 2 X 32" LCD display product bundle	\$5,665	\$5,552	2%	EA	Polycom
4870-00229-002	On-site Installation service for VSX 7000 Series with wall mounted 1 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$1,495	\$1,465	2%	EA	Polycom
4870-00229-108	Premier Plus, One Year, VSX7000 Series with wall mounted 1 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$1,625	\$1,593	2%	EA	Polycom
4870-00229-136	Premier, Three Year, VSX7000 Series with wall mounted 1 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$2,570	\$2,519	2%	EA	Polycom
4870-00229-138	Premier Plus, Three Year, VSX7000 Series with wall mounted 1 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$3,900	\$3,822	2%	EA	Polycom
4870-00230-002	On-site Installation service for VSX 7000 Series with wall	\$1,995	\$1,955	2%	EA	Polycom
4870-00230-106	Premier, One Year, VSX7000 Series with wall mounted 2 X	\$1,375	\$1,348	2%	EA	Polycom

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4870-00230-108	Premier Plus, One Year, VSX7000 Series with wall mounted 2 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$2,080	\$2,038	2%	EA	Polycom
4870-00230-136	Premier, Three Year, VSX7000 Series with wall mounted 2 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$3,300	\$3,234	2%	EA	Polycom
4870-00230-138	Premier Plus, Three Year, VSX7000 Series with wall mounted 2 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$4,990	\$4,890	2%	EA	Polycom
4870-00231-002	On-site Installation service for VSX 8000 series with Media Center and 1 X 42" LCD or plasma display product bundle	\$1,995	\$1,955	2%	EA	Polycom
4870-00231-106	Premier, One Year, VSX8000 Series with Media Center and 1 X 42" LCD or plasma display product bundle	\$1,960	\$1,921	2%	EA	Polycom
4870-00231-108	Premier Plus, One Year, VSX8000 Series with Media Center and 1 X 42" LCD or plasma display product bundle	\$3,295	\$3,229	2%	EA	Polycom
4870-00231-138	Premier Plus, Three Year, VSX8000 Series with Media Center and 1 X 42" LCD or plasma display product bundle	\$7,910	\$7,752	2%	EA	Polycom
4870-00232-002	On-site Installation service for VSX 8000 series with Media Center and 2 X 42" LCD or plasma display product bundle	\$2,495	\$2,445	2%	EA	Polycom
4870-00232-106	Premier, One Year, VSX8000 Series with Media Center and 2 X 42" LCD or plasma display product bundle	\$2,900	\$2,842	2%	EA	Polycom
4870-00232-108	Premier Plus, One Year, VSX8000 Series with Media Center and 2 X 42" LCD or plasma display product bundle	\$4,700	\$4,606	2%	EA	Polycom
4870-00232-136	Premier, Three Year, VSX8000 Series with Media Center and 2 X 42" LCD or plasma display product bundle	\$6,960	\$6,821	2%	EA	Polycom

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4870-00232-138	Premier Plus, Three Year, VSX8000 Series with Media Center and 2 X 42" LCD or plasma display product bundle	\$11,280	\$11,054	2%	EA	Polycom
4870-00233-002	On-site Installation service for VSX 8000 series with Media Center and 1 X 32" LCD display product bundle	\$1,995	\$1,955	2%	EA	Polycom
4870-00233-108	Premier Plus, One Year, VSX8000 Series with Media Center and 1 X 32" LCD display product bundle	\$2,775	\$2,720	2%	EA	Polycom
4870-00233-136	Premier, Three Year, VSX8000 Series with Media Center and 1 X 32" LCD display product bundle	\$3,875	\$3,798	2%	EA	Polycom
4870-00233-138	Premier Plus, Three Year, VSX8000 Series with Media Center and 1 X 32" LCD display product bundle	\$6,660	\$6,527	2%	EA	Polycom
4870-00234-106	Premier, One Year, Mobile Responder VSX8000	\$1,295	\$1,269	2%	EA	Polycom
4870-00235-002	On-site Installation service for Instructor RP VSX8000	\$3,085	\$3,023	2%	EA	Polycom
4870-00235-106	Premier, One Year, Instructor RP VSX8000	\$3,560	\$3,489	2%	EA	Polycom
4870-00235-108	Premier Plus, One Year, Instructor RP VSX8000	\$5,700	\$5,586	2%	EA	Polycom
4870-00235-136	Premier, Three Year, Instructor RP VSX8000	\$8,300	\$8,134	2%	EA	Polycom
4870-00235-138	Premier Plus, Three Year, Instructor RP VSX8000	\$13,250	\$12,985	2%	EA	Polycom
4870-00248-007	Implementation Service for RSS 2000	\$4,095	\$4,013	2%	EA	Polycom
4870-00262-002	On-site Installation service for HDX 9000 Series	\$1,545	\$1,514	2%	EA	Polycom
4870-00262-106	Premier, One Year, HDX 9000 Series	\$1,395	\$1,367	2%	EA	Polycom
4870-00262-108	Premier Plus, One Year, HDX 9000 Series	\$2,095	\$2,053	2%	EA	Polycom
4870-00262-136	Premier, Three Year, HDX 9000 Series	\$3,350	\$3,283	2%	EA	Polycom
4870-00262-138	Premier Plus, Three Year, HDX 9000 Series	\$5,030	\$4,929	2%	EA	Polycom
4870-00262-147	Extended 24x7 phone support, One Year, HDX Series. Priced per HDX unit as uplift to existing service contract	\$305	\$299	2%	EA	Polycom
4870-00262-347	Extended 24x7 phone support, Three Year, HDX Series. Priced per HDX unit as uplift to existing service contract	\$730	\$715	2%	EA	Polycom
4870-00267-002	On-site Installation service for VSX 7000 Instructor FS	\$2,055	\$2,014	2%	EA	Polycom
4870-00267-106	Premier, One Year, VSX 7000 Instructor FS	\$3,095	\$3,033	2%	EA	Polycom
4870-00267-108	Premier Plus, One Year, VSX 7000 Instructor FS	\$4,645	\$4,552	2%	EA	Polycom
4870-00267-136	Premier, Three Year, VSX 7000 Instructor FS	\$7,430	\$7,281	2%	EA	Polycom
4870-00267-138	Premier Plus, Three Year, VSX 7000 Instructor FS	\$11,150	\$10,927	2%	EA	Polycom
4870-00268-002	On-site Installation service for PowerCam Presenter	\$1,025	\$1,005	2%	EA	Polycom

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4870-00268-003	On-site Installation service for PowerCam Presenter, special pricing available only when purchased with on-site installation of Polycom video endpoint (both units will be installed during a single on-site visit)	\$405	\$397	2%	EA	Polycom
4870-00268-106	Premier, One Year, PowerCam Presenter	\$615	\$603	2%	EA	Polycom
4870-00268-108	Premier Plus, One Year, PowerCam Presenter	\$920	\$902	2%	EA	Polycom
4870-00268-136	Premier, Three Year, PowerCam Presenter	\$1,475	\$1,446	2%	EA	Polycom
4870-00268-138	Premier Plus, Three Year, PowerCam Presenter	\$2,215	\$2,171	2%	EA	Polycom
4870-00270-002	On-site Installation service for HDX 9002 Executive Collection with single 50" plasma display	\$3,085	\$3,023	2%	EA	Polycom
4870-00270-106	Premier, One Year, HDX 9002 Executive Collection with single 50" plasma display	\$3,085	\$3,023	2%	EA	Polycom
4870-00270-108	Premier Plus, One Year, HDX 9002 Executive Collection with single 50" plasma display	\$4,630	\$4,537	2%	EA	Polycom
4870-00270-136	Premier, Three Year, HDX 9002 Executive Collection with single 50" plasma display	\$7,405	\$7,257	2%	EA	Polycom
4870-00270-138	Premier Plus, Three Year, HDX 9002 Executive Collection with single 50" plasma display	\$11,115	\$10,893	2%	EA	Polycom
4870-00271-002	On-site Installation service for HDX 9002 Executive Collection with two 50" plasma displays	\$3,085	\$3,023	2%	EA	Polycom
4870-00271-106	Premier, One Year, HDX 9002 Executive Collection with two 50" plasma displays	\$3,910	\$3,832	2%	EA	Polycom
4870-00271-108	Premier Plus, One Year, HDX 9002 Executive Collection with two 50" plasma displays	\$5,865	\$5,748	2%	EA	Polycom
4870-00271-136	Premier, Three Year, HDX 9002 Executive Collection with two 50" plasma displays	\$9,385	\$9,197	2%	EA	Polycom
4870-00271-138	Premier Plus, Three Year, HDX 9002 Executive Collection with two 50" plasma displays	\$14,080	\$13,798	2%	EA	Polycom
4870-00272-002	On-site Installation service for HDX 9004 Executive Collection with two 50" plasma displays	\$3,085	\$3,023	2%	EA	Polycom
4870-00272-106	Premier, One Year, HDX 9004 Executive Collection with two 50" plasma displays	\$4,320	\$4,234	2%	EA	Polycom
4870-00272-136	Premier, Three Year, HDX 9004 Executive Collection with two 50" plasma displays	\$10,370	\$10,163	2%	EA	Polycom
4870-00272-138	Premier Plus, Three Year, HDX 9004 Executive Collection with two 50" plasma displays	\$15,565	\$15,254	2%	EA	Polycom
4870-00280-004	On-site Installation service for RMX 2000, 5 HD/20 CIF system	\$3,095	\$3,033	2%	EA	Polycom

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4870-00280-007	Implementation service for RMX 2000, 5 HD/20 CIF system	\$9,295	\$9,109	2%	EA	Polycom
4870-00282-007	Implementation service for RMX 2000, 7 HD/30 CIF system	\$9,295	\$9,109	2%	EA	Polycom
4870-00284-007	Implementation service for RMX 2000, 10 HD/40 CIF system	\$9,295	\$9,109	2%	EA	Polycom
4870-00286-007	Implementation service for RMX 2000, 15 HD/60 CIF system	\$11,295	\$11,069	2%	EA	Polycom
4870-00288-007	Implementation service for RMX 2000, 20 HD/80 CIF system	\$11,295	\$11,069	2%	EA	Polycom
4870-00305-002	On-site Installation service for V700	\$995	\$975	2%	EA	Polycom
4870-00305-106	Premier, One Year, V700	\$375	\$368	2%	EA	Polycom
4870-00305-108	Premier Plus, One Year, V700	\$565	\$554	2%	EA	Polycom
4870-00305-136	Premier, Three Year, V700	\$900	\$882	2%	EA	Polycom
4870-00305-138	Premier Plus, Three Year, V700	\$1,255	\$1,230	2%	EA	Polycom
4870-00352-004	On-site Installation for Video Media Center	\$3,095	\$3,033	2%	EA	Polycom
4870-00352-007	Implementation Service for Video Media Center	\$7,195	\$7,051	2%	EA	Polycom
4870-00370-002	On-site installation service for HDX 4000 Series	\$1,195	\$1,171	2%	EA	Polycom
4870-00370-106	Premier, One Year, HDX 4000 Series	\$750	\$735	2%	EA	Polycom
4870-00370-108	Premier Plus, One Year, HDX 4000 Series	\$1,125	\$1,103	2%	EA	Polycom
4870-00370-138	Premier Plus, Three Year, HDX 4000 Series	\$2,700	\$2,646	2%	EA	Polycom
4870-00380-002	On-site installation service for HDX 8000 Series	\$1,195	\$1,171	2%	EA	Polycom
4870-00380-106	Premier, One Year, HDX 8000 Series	\$950	\$931	2%	EA	Polycom
4870-00380-108	Premier Plus, One Year, HDX 8000 Series	\$1,425	\$1,397	2%	EA	Polycom
4870-00380-136	Premier, Three Year, HDX 8000 Series	\$2,280	\$2,234	2%	EA	Polycom
4870-00380-138	Premier Plus, Three Year, HDX 8000 Series	\$3,420	\$3,352	2%	EA	Polycom
4870-00386-002	On-site Installation service, HDX Media Center 8000 series with one display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	\$1,995	\$1,955	2%	EA	Polycom
4870-00386-106	Premier, One Year, HDX Media Center 8000 series with one display	\$2,245	\$2,200	2%	EA	Polycom
4870-00386-108	Premier Plus, One Year, HDX Media Center 8000 series with one display	\$3,370	\$3,303	2%	EA	Polycom
4870-00386-136	Premier, Three Year, HDX Media Center 8000 series with one display	\$5,390	\$5,282	2%	EA	Polycom

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4870-00386-138	Premier Plus, Three Year, HDX Media Center 8000 series with one display	\$8,090	\$7,928	2%	EA	Polycom
4870-00388-002	On-site Installation service, HDX Media Center 8000 series with two displays (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	\$2,495	\$2,445	2%	EA	Polycom
4870-00388-106	Premier, One Year, HDX Media Center 8000 series with two displays	\$2,775	\$2,720	2%	EA	Polycom
4870-00388-108	Premier Plus, One Year, HDX Media Center 8000 series with two displays	\$4,165	\$4,082	2%	EA	Polycom
4870-00388-136	Premier, Three Year, HDX Media Center 8000 series with two displays	\$6,660	\$6,527	2%	EA	Polycom
4870-00388-138	Premier Plus, Three Year, HDX Media Center 8000 series with two displays	\$9,995	\$9,795	2%	EA	Polycom
4870-00408-001	Remote installation service for HDX 7000 Series (conducted through scheduled telephone call)	\$820	\$804	2%	EA	Polycom
4870-00408-002	On-site installation service for HDX 7000 Series	\$1,195	\$1,171	2%	EA	Polycom
4870-00408-106	Premier, One Year, HDX 7000 Series	\$850	\$833	2%	EA	Polycom
4870-00408-108	Premier Plus, One Year, HDX 7000 Series	\$1,275	\$1,250	2%	EA	Polycom
4870-00408-136	Premier, Three Year, HDX 7000 Series	\$2,040	\$1,999	2%	EA	Polycom
4870-00408-138	Premier Plus, Three Year, HDX 7000 Series	\$3,060	\$2,999	2%	EA	Polycom
4870-00422-002	On-site Installation service, HDX Media Center 7000 series with one display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	\$1,495	\$1,465	2%	EA	Polycom
4870-00422-106	Premier, One Year, HDX Media Center 7000 series with one display	\$1,925	\$1,887	2%	EA	Polycom
4870-00422-108	Premier Plus, One Year, HDX Media Center 7000 series with one display	\$2,890	\$2,832	2%	EA	Polycom
4870-00422-136	Premier, Three Year, HDX Media Center 7000 series with one display	\$4,620	\$4,528	2%	EA	Polycom
4870-00422-138	Premier Plus, Three Year, HDX Media Center 7000 series with one display	\$6,935	\$6,796	2%	EA	Polycom

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4870-00424-002	On-site Installation service, HDX Media Center 7000 series with two displays (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	\$1,995	\$1,955	2%	EA	Polycom
4870-00424-106	Premier, One Year, HDX Media Center 7000 series with two displays	\$2,495	\$2,445	2%	EA	Polycom
4870-00424-108	Premier Plus, One Year, HDX Media Center 7000 series with two displays	\$3,745	\$3,670	2%	EA	Polycom
4870-00424-136	Premier, Three Year, HDX Media Center 7000 series with two displays	\$5,990	\$5,870	2%	EA	Polycom
4870-00424-138	Premier Plus, Three Year, HDX Media Center 7000 series with two displays	\$8,990	\$8,810	2%	EA	Polycom
4870-00440-106	Premier, One Year, Instructor FS HDX	\$3,295	\$3,229	2%	EA	Polycom
4870-00440-138	Premier Plus, Three Year, Instructor FS HDX	\$11,865	\$11,628	2%	EA	Polycom
4870-00452-106	Premier, One Year, PVX 50 user site license	\$1,025	\$1,005	2%	EA	Polycom
4870-00452-136	Premier, Three Year, PVX 50 user site license	\$2,460	\$2,411	2%	EA	Polycom
4870-00465-002	On-site Installation service for VBP 200 EW	\$1,025	\$1,005	2%	EA	Polycom
4870-00472-004	On-site Installation service for RMX 1000	\$2,595	\$2,543	2%	EA	Polycom
4870-00472-007	Implementation service for RMX 1000	\$6,195	\$6,071	2%	EA	Polycom
4870-00484-007	Implementation service, CMA 4000	\$9,265	\$9,080	2%	EA	Polycom
4870-00490-007	Implementation service, CMA 5000	\$11,325	\$11,099	2%	EA	Polycom
4870-00522-007	Implementation service, DMA 7000 series solution	\$7,995	\$7,835	2%	EA	Polycom
4870-00550-106	Premier, One Year, HDX 8006 Executive Collection with dual 50" displays	\$3,595	\$3,523	2%	EA	Polycom
4870-00550-108	Premier Plus, One Year, HDX 8006 Executive Collection with dual 50" displays	\$5,395	\$5,287	2%	EA	Polycom
4870-00550-136	Premier, Three Year, HDX 8006 Executive Collection with dual 50" displays	\$8,630	\$8,457	2%	EA	Polycom
4870-00550-138	Premier Plus, Three Year, HDX 8006 Executive Collection with dual 50" displays	\$12,950	\$12,691	2%	EA	Polycom
4870-00560-002	On-site installation service for HDX 7002 Executive Collection with dual 50" displays	\$2,995	\$2,935	2%	EA	Polycom
4870-00560-106	Premier, One Year, HDX 7002 Executive Collection with	\$2,795	\$2,739	2%	EA	Polycom
4870-00560-108	Premier Plus, One Year, HDX 7002 Executive Collection	\$4,195	\$4,111	2%	EA	Polycom
4870-00560-136	Premier, Three Year, HDX 7002 Executive Collection with	\$6,710	\$6,576	2%	EA	Polycom
4870-00560-138	Premier Plus, Three Year, HDX 7002 Executive Collection	\$10,070	\$9,869	2%	EA	Polycom

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4870-00568-007	Implementation service for RMX 2000, 30 HD/120 CIF base	\$11,295	\$11,069	2%	EA	Polycom
4870-00570-007	Implementation service for RMX 2000, 40 HD/160 CIF base	\$11,295	\$11,069	2%	EA	Polycom
4870-21728-106	Premier, 1 Year, Practitioner,VSX,SM,2230-21728-XXX,	\$990	\$970	2%	EA	Polycom
4870-21728-108	Premier Plus, 1 Year, Practitioner,VSX,SM,2230-21728-	\$1,795	\$1,759	2%	EA	Polycom
4870-21728-306	Premier 3 Yrs, Practitioner,VSX,SM,2230-21728-XXX, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$2,000	\$1,960	2%	EA	Polycom
4870-21728-308	Premier Plus, 3 Yrs, Practitioner,VSX,SM,2230-21728-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$4,315	\$4,229	2%	EA	Polycom
4870-21729-002	Installation, Practitioner,VSX,DM,2230-21729-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$1,545	\$1,514	2%	EA	Polycom
4870-21729-106	Premier, 1 Year, Practitioner,VSX,DM,2230-21729-XXX,	\$1,080	\$1,058	2%	EA	Polycom
4870-21729-108	Premier Plus, 1 Year, Practitioner,VSX,DM,2230-21729-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,965	\$1,926	2%	EA	Polycom
4870-21729-306	Premier 3 Yrs, Practitioner,VSX,SM,2230-21729-XXX, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$2,220	\$2,176	2%	EA	Polycom
4870-21729-308	Premier Plus, 3 Yrs, Practitioner,VSX,DM,2230-21729-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$4,340	\$4,253	2%	EA	Polycom

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4870-22648-002	Installation, Judicial Wall System with VSX 3000, on-site installation of system and certain collaboration tools. The customer is responsible for the installation of wall mounting brackets, etc. for the flat panel. MSRP*	\$1,545	\$1,514	2%	EA	Polycom
4870-22648-106	Premier, 1 Year, Judicial Wall System with VSX 3000, parts shipped priority level same business day, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$670	\$657	2%	EA	Polycom
4870-22648-108	Premier Plus, 1 Year, Judicial Wall System with VSX 3000, next business day on-site labor & parts, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,185	\$1,161	2%	EA	Polycom
4870-22648-306	Premier 3 Yrs, Judicial Wall System with VSX 3000, Parts shipped premium day of call, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$1,560	\$1,529	2%	EA	Polycom
4870-22648-308	Premier Plus, 3 Yrs, Judicial Wall System with VSX 3000, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$1,995	\$1,955	2%	EA	Polycom