

# ▶ Polycom Honors Program Equipment List

2009/2010 School Year

Polycom leads the education market with distance learning solutions that provide higher quality instruction, instant access to knowledge experts and enable educators to reach every student regardless of location.

Product	Product Description	Additional % From Established Reseller Discount
Any Custom Classroom Package (CP)	Any configuration desired	5%
Media Carts/LCD	All Media Center Carts with 32" or 42" All Media Center Carts with 42" Plasma Practitioner Cart HDX9002 Executive Collection	5%
Network Systems	RMX 1000/2000 RSS 2000/4000 VMC 1000 MGC + 50 IP Base Packs MGC + 100 IP Base Packs MGC + Add-on Modules	5%
Firewall Solutions	VBP Product Family 6400 Series 5300 Series 4350 Series	5%
Voice Products	SoundStructure SoundStation VTX-1000 SoundStation2W IP7000 QSX Polycom Communicator CX5000 VVX1500	5%      3% 3%
Video Products	Polycom VSX 5000 Polycom VSX 7000 Series Polycom VSX 8000 Series Polycom HDX 4000 Series Polycom HDX 6000 Series Polycom HDX 7000 Series Polycom HDX 8000 Series Polycom HDX 9000 Series CMA 4000/5000 Series	5%
Education Bundles	Promo 1 – HDX 8004 XLP 2PC + Casters Promo 2 – HDX 8002 XL + EE Promo 3 – HDX 9002 XLP + EE	5%

*Note: Options and licenses are not eligible for additional discount.*

