

▶ Polycom Honors Program Application

Date: _____ **P.O. #:** _____ **Order#:** _____

SECTION ONE: CUSTOMER INFORMATION

Educational Institution: _____
 Technical Contact Name: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 E-mail: _____
 Phone: _____
 Academic Administrator Contact: _____ Email: _____

SECTION TWO: CHANNEL INFORMATION

Channel Name: _____ Email: _____
 Sales Person: _____ Phone: _____
 Address: _____
 City: _____ State: _____ Zip: _____

SECTION THREE: PRODUCT PURCHASE DISCOUNT WORKSHEET *(Required)*

Check all that apply

<input type="checkbox"/> Video	_____	Qty.	_____	Price	_____
	Description				
<input type="checkbox"/> Voice	_____	Qty.	_____	Price	_____
	Description				
<input type="checkbox"/> Network Systems	_____	Qty.	_____	Price	_____
	Description				
<input type="checkbox"/> Firewall Solutions	_____	Qty.	_____	Price	_____
	Description				
				Total	_____

SECTION FOUR: HONORS BENEFITS *Required- please select one in each column.*

USDLA, EDEN, LTUG, CNIE Membership (circle one) Interactive Video Conferencing Awareness Training
 No Membership Needed No Training Desired

SECTION FIVE: INSTITUTION SPECIFICS *Required- please specify type of institution and skill level.*

Type of Institution:	Skill Level:
<input type="checkbox"/> Primary/Secondary Education	<input type="checkbox"/> Beginner
<input type="checkbox"/> Higher Education	<input type="checkbox"/> Intermediate
<input type="checkbox"/> Non-Profit Education/Training Group	<input type="checkbox"/> Advanced

SECTION SIX:

Polycom Channel Manager Contact: _____
Polycom Territory Manager Contact: _____
Territory or Channel Manager Approval Signature: _____

Note: Options and licenses are not eligible for additional discounts.

Polycom Honors Program Application r3.0

How it works

1. Qualified educational institution works with Polycom Territory or Channel Manager to complete the Honors Application. Territory or Channel Manager must sign off on all Applications.
2. Educational institution submits a purchase order and a completed copy of the Honors Application to the reseller of choice.
3. The reseller submits a new purchase and Honors Application to Polycom Order Management for fulfillment.

Terms and Conditions

1. Channel Partner must submit a NEW purchase order and Application to Polycom Order Management with copies of the completed Honors Application.
2. The order must be shipped from Polycom directly to a single end user location.
3. This offer is available only to Certified Polycom resellers. This offer is void where prohibited or otherwise restricted by law.
4. This offer may not be combined with any other promotional offer except the *FIRST program and Polycom reserves the right to cancel or modify this program at any time.
5. Only educational entities including colleges, technical schools, universities, primary & secondary schools, medical schools, libraries, and non-profit entities who provide education/training qualify. Sales to non educational entities, Polycom Channel Partners and/or employees or family members do not qualify.
6. Shipping costs of drop shipment are the responsibility of the end user.
7. No exceptions to this program will be allowed. Polycom has the right to deny all orders that do not meet the criteria outlined in this document.
8. Program commenced June 2005 and shall continue until terminated by Polycom.
9. See program overview for complete details.

*UK Exception