

# Polycom® HDX™ 7002 XLP Promotion

The Polycom HDX 7002 XLP is being offered with an incremental discount resulting in a promotional price of \$11,999 for a limited time.

This offer provides an ideal opportunity to transition customers into the best platform in the industry—the Polycom HDX Series.

## How it Works

Purchase the Polycom HDX 7002 XLP (7200-27660-001) solution and reference NST# 2009-11-33866. The HDX 7002 XLP offer expires March 31, 2010. The offer may not be combined with other offers and may not be used for stocking orders.

- HD video conferencing
- Content sharing
- Multi-point
- \$11,999

Polycom HDX 7002 XLP Offer			
Product Description	Part Number	Promotional Price	NST Number
HDX 7002 XLP Content Sharing and Multipoint included	7200-27660-001	\$11,999	2009-11-33866

The HDX 7002 XLP is an ideal solution for Small to Medium businesses that need easy-to-use, cost-effective technologies that improve operational efficiencies and accelerate growth. SMBs need innovative ways to get in front of their customer more frequently and to empower remotely-located staff to work more efficiently and effectively – without the time, hassle and costs associated with travel.

## Terms and Conditions

1. Polycom HDX 7002 XLP purchase order must be tied to a customer order, customer name must be on purchase order.
2. Polycom HDX 7002 XLP Offer may not be used for stocking purposes.
3. This offer is available to end user customers that purchase from a certified Polycom Channel Partner (Partner must be certified to sell HDX 7002 XLP)
4. This offer is void where prohibited or otherwise restricted by law, channel and/or end-user policies
5. This offer may not be combined with any other promotion offer.
6. Polycom reserves the right to modify or cancel this offer/program at any time without notice
7. This offer is valid from November, 2009 through March 31, 2010.



## SMB Solution

Create the ideal SMB solution and combine the HDX 7002 XLP (includes content sharing and multipoint) at the promotional price of \$11,999 with the Polycom HDX 6004.

At only \$5,999, the HDX 6004 is an ideal SMB solution!

Customers making video conferencing investments today are investing in the future of their business. Polycom solutions make good business sense for today and tomorrow.

