

Urgent/Specialty Care

Enhanced care with greater efficiency



Telemedicine closes distance barriers to improve access to care and reduce costs.

Healthcare costs are rising, the population is aging and there are not enough doctors and providers for a patient base that is widely distributed and located far away from healthcare facilities and medical expertise.

Polycom helps close distance barriers by connecting patients, practitioners, specialists and healthcare administrators. Polycom solutions bring HIPPA-compliant, high-definition video, audio and image sharing to medical professionals and patients, wherever they may be.

Enabling better access to specialists

Where healthcare facilities are spread out (e.g., in rural locations), it becomes time-consuming and expensive to travel, which:

- Reduces access to healthcare, particularly to specialist care
- Makes it difficult to efficiently provide a high standard of care

Often faster and more cost-effective, video collaboration provides easy access to doctors and nurses. And it saves clinicians' time, so they don't need to travel to remote facilities to consult with patients—letting them see even more patients.

Urgent/specialty care facilities must be able to accommodate walk-in and scheduled patients by connecting them with the appropriate provider for efficient, effective care. Time-critical consultations can happen faster if the specialist and patient can consult over an HD video link.

Key benefits of Polycom for urgent/specialty care

- Makes high-quality specialist care available to remote communities or multisite organizations
- Facilitates faster expert diagnosis, improving patient outcomes and survival rates
- Increases productivity of healthcare professionals so they can see more patients
- Enhances healthcare multidisciplinary team meetings
- Enables collaborative working with increased referrals and stronger relationships
- Reduces ER backups and decreases patient wait times
- Collects data to support accountable care organizations and pay for performance models

“Polycom HD video allows the DMH practitioners to see the smallest details. The physician can zoom in and clearly examine the patient’s pupils to determine whether the person may be under the influence of drugs or has had a true psychotic episode.”

— Ed Spencer, Director of Telepsychiatry Program, South Carolina Department of Mental Health

Polycom healthcare product showcase

NEED	PRODUCT	BENEFIT
Best-in-class telemedicine experiences	Polycom® RealPresence® Group Series 	Open standards-based video system that can integrate easily into your workflows and HIPPA-compliant, encrypted HD audio, video and content makes the doctor/patient experience feel like an in-person visit
A mobile solution for patient rooms	Polycom® RealPresence® Utility Cart 500 	Application-driven cart with the power of Polycom RealPresence Group Series
Patients connecting from home for follow-up visits	Polycom® RealPresence® Web Suite 	Users can connect from their personal devices to the hospital, RealPresence Web Suite also integrates with EPIC and other EHR systems
High quality and easy-to-use communication equipment for executives and staff	Polycom Trio™ 	Powerful phone and room-based system with quick adoption by users
Flexible solutions that work with my service provider such as Microsoft or Zoom	Multiple products	Products such as Polycom Trio have direct integration with Microsoft Teams, Skype for Business, Zoom and many other providers

Customer focus

Children's Mercy, Kansas City, Missouri, U.S.A.

Over 190 Polycom-assisted sessions per month for

- Child psychiatry
- Speech therapy
- General exams

Featured products

- Polycom RealPresence Group Series
- Polycom® RealPresence Centro™
- Polycom RealPresence Web Suite

Benefits

- Expanded specialist reach to rural pediatric patients
- Reduced travel time and costs for patients
- Anesthesiologist collaboration and training

“When we use Polycom, we remove the distance barrier, so I’m able to provide the same level of care to patients who live four hours away as those who live forty minutes away. And this technology allows me to be in more than one place at a time.”

— Dr. Shayla Sullivant, Child and Adolescent Psychiatrist, Children’s Mercy Hospitals and Clinics

Learn more

For more information about the innovative healthcare solutions from Polycom, visit www.polycom.com/healthcare.

